## FY2020 Q2 Financial Highlights

	For the	three months e	nded	For the six mo	onths ended
	September 30	June 30	September 30	September 30	September 30
(\$ in thousands)	2019	2019	2018	2019	2018
Operating results					
Net interest income	\$ 295,651	\$ 299,023	\$ 299,019	\$ 594,674	\$ 595,800
Other income	123,578	134,847	123,228	258,425	238,471
Operating revenue	419,229	433,870	422,247	853,099	834,271
Provision for loan losses	32,331	66,088	53,042	98,419	103,364
Non-interest expenses	298,658	308,395	278,913	607,053	566,120
Net income before payment in lieu of tax	88,240	59,387	90,292	147,627	164,787
Payment in lieu of tax	20,277	13,608	20,812	33,885	38,011
Net income	\$ 67,963	\$ 45,779	\$ 69,480	\$ 113,742	\$ 126,776
Income before provision for loan losses <sup>(1)</sup>					
Operating revenue	\$ 419,229	\$ 433,870	\$ 422,247	\$ 853,099	\$ 834,271
Less: non-interest expenses	(298,658)	(308,395)	(278,913)	(607,053)	(566,120)
Income before provision for loan losses	\$ 120,571	\$ 125,475	\$ 143,334	\$ 246,046	\$ 268,151
Financial position (\$ in thousands)					
Net loans	\$ 46,307,059	\$ 46,528,192	\$ 46,078,401	\$ 46,307,059	\$ 46,078,401
Total assets	\$ 53,945,601	\$ 54,196,662	\$ 54,289,158	\$ 53,945,601	\$ 54,289,158
Total risk-weighted assets	\$ 36,974,240	\$ 36,940,516	\$ 36,988,347	\$ 36,974,240	\$ 36,988,347
Total deposits	\$ 36,213,190	\$ 36,097,811	\$ 34,891,423	\$ 36,213,190	\$ 34,891,423
Equity	\$ 3,801,955	\$ 3,723,773	\$ 3,434,720	\$ 3,801,955	\$ 3,434,720
Key performance measures (%)					
Return on average assets	0.50	0.34	0.51	0.42	0.48
Return on average risk-weighted assets	0.73	0.51	0.76	0.63	0.70
Operating revenue change <sup>(2)</sup>	(0.72)	5.3	7.6	2.3	9.2
Other income to operating revenue	29.5	31.1	29.2	30.3	28.6
Operating expense growth <sup>(2)</sup>	7.1	7.4	5.8	7.2	6.5
Efficiency ratio	71.2	71.1	66.1	71.2	67.9
Net interest margin	2.25	2.29	2.27	2.27	2.30
Loan losses to average loans	0.28	0.57	0.46	0.42	0.46
Net loan change <sup>(3)</sup>	(0.48)	(1.0)	2.1	(1.5)	4.5
Total deposit change <sup>(3)</sup>	0.32	0.49	1.3	0.81	6.8
Change in assets under administration <sup>(3)</sup>	1.7	7.1	2.9	8.9	6.6
Tier 1 capital ratio <sup>(4)</sup>	10.2	10.0	9.9	10.2	9.9
Total capital ratio <sup>(4)</sup>	15.7	15.4	14.5	15.7	14.5
Other information					
ATB Wealth assets under administration (\$ in thousands)	21,068,338	20,722,688	19,908,122	21,068,338	19,908,122
Total customers	775,705	771,784	763,611	775,705	763,611
Team members <sup>(5)</sup>	5,765	5,773	5,452	5,765	5,452

1 A non-GAAP (generally accepted accounting principles) measure, is defined as operating revenue less non-interest expenses.

2 Measures are calculated by comparing current-quarter balances against the same quarter of the previous year.

3 Measures are calculated by comparing current-quarter balances against the prior quarter. The year-to-date measures are calculated by comparing current-year balances against balances at March 31, 2019.

4 Calculated in accordance with the Alberta Superintendent of Financial Institutions (ASFI) capital requirements guidelines.

5 Number of team members includes casual and commissioned.



### **Caution regarding forward-looking statements**

This report may include forward-looking statements. ATB from time to time may make forward-looking statements in other written or verbal communications. These statements may involve, but are not limited to, comments relating to ATB's objectives or targets for the short and medium term, strategies or actions planned to achieve those objectives, targeted and expected financial results, and the outlook for operations or the Alberta economy. Forward-looking statements typically use the words "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," or other similar expressions or future or conditional verbs such as "could," "should," "would," or "will."

By their very nature, forward-looking statements require ATB's management to make numerous assumptions and are subject to inherent risks and uncertainties, both general and specific. A number of factors could cause actual future results, conditions, actions, or events to differ materially from the targets, expectations, estimates, or intentions expressed in the forward-looking statements. Such factors include, but are not limited to: changes in legislative or regulatory environment; changes in ATB's markets; technological changes; changes in general economic conditions, including fluctuations in interest rates, currency values, and liquidity conditions; and other developments, including the degree to which ATB anticipates and successfully manages the risks implied by such factors.

ATB cautions readers that the aforementioned list is not exhaustive. Anyone reading and relying on forward-looking statements should carefully consider these and other factors that could have an adverse effect on ATB's future results, as there is a significant risk that forward-looking statements will not prove to be accurate.

**Readers should not place undue reliance on forward-looking statements, as actual results may differ materially from plans, objectives, and expectations.** ATB does not undertake to update any forward-looking statement contained in this report.

This is management's discussion and analysis (MD&A) of the consolidated results of operations and financial position of ATB Financial (ATB) for the six months ended September 30, 2019, and is dated November 14, 2019. The MD&A should be read in conjunction with the unaudited interim condensed consolidated financial statements and related notes for the period ended September 30, 2019, as well as the audited consolidated financial statements and MD&A for the year ended March 31, 2019.



## **Economic Outlook**

Alberta's Economy at a Glance

		Calendar year		
	2019	2020	2021	
Real GDP growth (annual % change)	0.8	2.0	1.9	
Consumer price index (annual % change)	1.6	1.7	1.5	
Unemployment rate (%)	6.9	6.6	6.5	
Exchange rate (Cdn\$1 / US\$1)	0.76	0.76	0.77	
Bank of Canada overnight lending rate (%)	1.75	1.75	1.75	

ATB's most recent provincial economic forecast projects real GDP growth of 0.8% in 2019 and 2.0% in 2020. The improvement in 2020 is contingent on the Enbridge Line 3 pipeline replacement project coming online before the end of the year and on positive news for both the Keystone XL and Trans Mountain projects.

### Alberta's Economic Challenges

Trade conflicts and a no-deal Brexit are already weighing on global growth, but they could erode it further if tensions deepen or do not resolve. Slower global growth will, in turn, hamper Alberta's manufacturing sector, and trade disputes with China will continue to cause problems in both the agriculture and agri-food sectors.

While always difficult to accurately forecast global oil prices, they are expected to be lower than last year but not to fall precipitously, provided the Organization of the Petroleum Exporting Countries (OPEC) and its partners continue their efforts to keep supply in check. Ongoing oversupply in the North American natural-gas market and transportation challenges in Alberta will continue to keep AECO-C prices low next year.

Alberta's job market will continue to grow, but not fast enough to make a major dent in the unemployment rate. Some oil-field services jobs, however, may come back if investor confidence improves and drilling increases.

The construction sector has been struggling and is unlikely to see much improvement in 2020. With that said, we may see some uptick in residential construction. Consumer spending is expected to pick up next year, but it will be dampened by high unemployment and uncertainty.

Despite these challenges, the Alberta economy has numerous underlying strengths, including a highly educated and relatively young population, a strong agriculture and agri-food sector, a growing petrochemical industry, natural gas that could be exported to hungry Asian markets, and a thriving tourism sector.

While there is reason for optimism going into next year, uncertainty around the global economy and the future of pipeline construction are dark clouds threatening to undermine Alberta's growth.



### **Net Income**

For the quarter ended September 30, 2019, ATB earned net income (NI) of \$68.0 million, a \$22.2 million (48.5%) increase from the previous quarter, driven by a lower provision for loan losses. Compared to the same time last year, we had a slight decrease in NI with challenging market conditions continuing to compress our net interest income. On a year-to-date basis, NI is \$113.7 million, a decrease of \$13.0 million (10.3%) compared to this time last year. Although we've seen our non-interest revenue grow, it was more than offset by our investment in team members.

ATB's net contribution to the Government of Alberta—comprised of NI, ATB's portion of payment in lieu of taxes, and deposit guarantee fee for the quarter—was \$102.4 million, an increase of \$28.5 million (27.4%) from last quarter. Compared to the same quarter last year, net contribution decreased \$1.6 million (1.3%). Year-to-date net contribution is \$176.3 million, a decrease of \$15.5 million (8.1%) from last year.

Income before provision for loan losses this quarter is \$120.6 million, a \$4.9 million (3.9%) decrease from last quarter, due to lower revenue generated from non-interest revenue sources. Compared to the same quarter last year, results were \$22.8 million (15.9%) lower, driven by higher non-interest expenses. Year-to-date, our income before provision for loan losses is \$246.0 million, a decrease of \$22.1 million (8.2%) from the first six months of last year, driven by the same factors driving our year-to-date NI change.

## **Operating Revenue**

Total operating revenue consists of net interest income (NII) and other income (OI). We ended the quarter at \$419.2 million, with NII contributing \$295.7 million and \$123.5 million from OI. This represents a decrease of \$14.6 million (3.4%) from last quarter, primarily driven by lower capital markets revenue, along with lower mark-to-market gains from our risk management portfolios. Compared to the same quarter last year, operating revenue decreased by \$3.0 million (0.7%), as our NII margin remains compressed in a competitive interest rate environment.

On a year-to-date basis, operating revenue is \$853.1 million, representing a \$18.8 million (2.3%) increase over the first six months of last year, supported by OI as we continue our focus on growing our non-interest sources of income.

### **Net Interest Income**

Net interest income (NII) represents the difference between the interest earned on assets (e.g., loans and securities) and interest paid on liabilities (e.g., deposits and wholesale and collateralized borrowings). NII was \$295.7 million this quarter, lower than last quarter and this time last year. NII dropped from last quarter due to lower loan balances and having to pay more on deposits. We did, however, rely on fewer alternative funding sources that offset some of the deposit costs we paid. Since last year, despite growing our balance sheet, deposit costs have increased more than what we earned on loans, as we've had to pay more on deposits to not only attract customers, but also to remain competitive in the market.



### Net Interest Margin

Net interest margin (NIM) is the ratio of net interest income to average total interest-earning assets for the period. This important metric for ATB measures the profitability of our banking business. For the quarter ended September 30, 2019, NIM was 2.25%, lower than both the 2.29% attained last quarter and the 2.27% achieved during the same quarter last year. Our year-to-date NIM has also decreased from 2.30% to 2.27%. While our quarterly and year-to-date results are lower, it is in large part due to our focus on doing the right business at the right price and risk.

### Net Interest Income

For the three mo				nonths ended		
	September 30, 2019, vs June 30, 2019			September 30, 2019, vs September 30, 2018		
-	Increase	e (decrease)		Increase	e (decrease)	
	due to	changes in		due to	o changes in	
(\$ in thousands)	volume	rate	Net change	volume	rate	Net change
Assets						
Interest-bearing deposits with financial institutions, and securities	\$ 204	\$ (1,269)	\$ (1,065)	\$ (2,889)	\$ 1,853	\$ (1,036)
Loans	(3,018)	1,485	(1,533)	7,217	15,903	23,120
Change in interest income	(2,814)	216	(2,598)	4,328	17,756	22,084
Liabilities						
Deposits	3,157	2,672	5,829	7,162	26,148	33,310
Wholesale borrowings	(4,917)	1,446	(3,471)	(10,880)	3,314	(7,566)
Collateralized borrowings	(1,252)	(277)	(1,529)	611	1,113	1,724
Securities sold under repurchase agreements	201	(5)	196	(1,780)	62	(1,718)
Subordinated debentures	(272)	21	(251)	(276)	(22)	(298)
Change in interest expense	(3,083)	3,857	774	(5,163)	30,615	25,452
Change in net interest income	\$ 269	\$ (3,641)	\$ (3,372)	\$ 9,491	\$ (12,859)	\$ (3,368)

	For the six months ended September 30, 2019, vs September 30, 2018			
	Increase (deci	rease)		
	due to changes in			
(\$ in thousands)	volume	rate	e Net change	
Assets				
Interest-bearing deposits with financial institutions, and securities	\$ (5,593)	\$ 7,495	\$ 1,902	
Loans	27,760	45,248	73,008	
Change in interest income	22,167	52,743	74,910	
Liabilities				
Deposits	15,178	69,096	84,274	
Wholesale borrowings	(17,741)	6,520	(11,221)	
Collateralized borrowings	3,281	3,729	7,010	
Securities sold under repurchase agreements	(3,868)	162	(3,706)	
Subordinated debentures	(230)	(91)	(321)	
Change in interest expense	(3,380)	79,416	76,036	
Change in net interest income	\$ 25,547	\$ (26,673)	\$ (1,126)	



## **Other Income**

Other income (OI) consists of all operating revenue not classified as net interest income. ATB earned \$123.5 million this quarter, which is \$11.3 million (8.4%) lower than last quarter. While we earned more fee- and service-charge revenue, we did not generate as much income in AltaCorp and our risk management portfolios as a result of challenging market conditions this quarter. Compared to the same quarter last year, OI remained consistent, as the additional income generated by ATB Wealth and from credit fees were entirely offset by lower revenue earned from our risk management portfolios.

Year-to-date, OI is \$258.4 million, an increase of \$20.0 million (8.4%) over the first six months of last year. Our total OI grew because all of our OI streams increased, which is a testament to our focus on diversifying our revenue sources.

## **Credit Quality**

The provision for loan losses is recorded to recognize the net of write-offs, recoveries, and required changes to the allowance for Stage 1, 2, and 3 loans over the quarter. This quarter's \$32.3 million provision reflects significant payouts and paydowns, specifically in the retail, real estate, construction, transportation, and mining sectors that contributed to the decrease of \$33.8 million from last quarter as well as a decrease of \$20.7 million from the same quarter last year. A number of our oil and gas as well as exploration and production clients continue to struggle to meet their obligations, which is creating new impairments. These offsetting circumstances continue to reflect uncertain economic conditions; pipeline construction plans remaining stagnant and heavily reliant on political decisions that are difficult to predict at this time.

On a year-to-date basis, the provision for loan losses is \$98.4 million, a decrease of \$4.9 million (4.8%) from the same time last year. This decrease comes from our non-retail portfolio due to customer payouts received in the year, which resulted in a much lower Stage 3 provision. A higher Stage 2 provision, due to a higher probability of default, offset the lower Stage 3 provision for those same customers.

Despite our provision for loan losses trending downwards, management remains cautiously optimistic in the overall quality of our loans, aided by strong credit and loss-limitation practices and our customerobsessed culture. As at September 30, 2019, gross impaired loans of \$957.4 million make up 2.0% of the total loan portfolio (March 31, 2019: 2.0%, September 30, 2018: 1.1%).

### **Non-Interest Expenses**

Non-interest expenses (NIE) consist of all expenses except for interest expenses and the provision for loan losses. This quarter's total NIE are \$298.7 million, down \$9.7 million (3.2%) from last quarter, primarily due to lower salaries and employee benefits and to lower general and administrative costs. Salaries and benefits decreased; the most noticeable contributor was team members meeting their maximum employee-contribution limits last quarter. General and administrative spend was lower due to a rebate received and promotional spend.



Compared to the same quarter last year, NIE are up \$19.7 million (7.1%), primarily due to salaries and benefits, data processing, and professional and consulting costs. We increased our number of team members as we focus on building Brightside (our digital bank offering) and converted contractors to team members to support service contracts previously outsourced. Incentive pay and severance costs were also higher. Costs for our external experts increased as we continue transforming our tools, technologies, and processes to improve every customer experience and to make banking work for people.

Year-to-date, NIE are \$607.1 million, a \$40.9 million (7.2%) increase over the first six months of last year—again a result of the year-over-year drivers previously noted.

The efficiency ratio, calculated by dividing NIE by operating revenue, measures how much it costs ATB to generate revenue. A lower ratio indicates higher efficiency at generating income. For the quarter ended September 30, 2019, ATB reported an efficiency ratio of 71.2%, consistent with last quarter, as we were able to reduce our expenses to offset our lower operating revenue. When compared to the same quarter last year, our results are higher (worse) as operating revenues decreased and expenses increased at a higher rate, which drove an increase of 5.1%.

Year-to-date, the efficiency ratio increased to 71.2% from 67.9%. Although our non-interest revenue sources grew, it was not enough to offset our compressed net interest margin and higher expenses.

ATB

## **Review of Business Segments**

ATB has organized its operations and activities around the following five areas of expertise.

- **Everyday Financial Services** provides service and support for all personal and digital business customers through our retail branches, agencies, entrepreneur centres, mortgage and broker services, and Client Care (call centre) distribution channels.
- **Business and Agriculture** provides financial services to independent business and agricultural customers.
- **Corporate Financial Services** provides financial services to mid-sized and large corporate borrowers.
- **ATB Wealth** provides wealth management solutions, including retail brokerage, mutual funds, portfolio management, investment advice, and private banking.
- AltaCorp Capital Inc. provides advisory and institutional financial services, including corporate mergers and acquisitions, equity financings, debt capital markets, acquisitions and divestitures, equity research, and sales and trading.

ATB's strategic service units (SSUs) provide company-wide expertise and support to our areas of expertise (AoEs) toward being customer obsessed and providing and delivering the best experience, products, and services to our customers. The SSUs comprise business units of a corporate nature, including finance, risk management, treasury operations, human resources, internal assurance, and other functional groups.

Expenses are transferred between the SSUs and AoEs (through intracompany allocations), and any remaining expenses not expressly attributed to any AoE, along with intercompany eliminations, remain in the SSUs. Therefore, results for the SSUs represent all company-wide activities incurred for the benefit of ATB.



### Everyday Financial Services (EFS)<sup>(1)</sup>

	For the three months ended			
	September 30	June 30	September 30	
(\$ in thousands)	2019	2019	2018(2)	
Net interest income	\$ 123,899	\$ 122,965	\$ 111,282	
Other income	27,469	27,378	22,786	
Operating revenue	151,368	150,343	134,068	
Provision for loan losses	13,028	14,717	9,220	
Non-interest expenses	138,335	139,633	121,259	
Net income (loss)	\$ 5	\$ (4,007)	\$ 3,589	
Total assets	\$ 24,229,236	\$ 23,950,252	\$ 22,423,432	
Total liabilities	\$ 14,646,340	\$ 14,536,689	\$ 12,233,425	

	For the six months ended		
	September 30	September 30	
(\$ in thousands)	2019	2018(2)	
Net interest income	\$ 246,864	\$ 222,498	
Other income	54,847	43,982	
Operating revenue	301,711	266,480	
Provision for loan losses	27,745	10,307	
Non-interest expenses	277,968	248,446	
Net (loss) income	\$ (4,002)	\$ 7,727	

1 Effective June 26, 2019, Retail Financial Services announced a new name, Everyday Financial Services (EFS), to better describe the changing work and focus of this group.

2 Effective April 2019, EFS includes ATB 360 [approx. 60,000-plus customers with personal and digital business banking needs served through entrepreneur centres, mortgage and broker services, and Client Care (call centre) distribution channels]. Results for the three and six months ended September 30, 2018, were not restated to include ATB 360. ATB 360 was previously reported under B&Ag.

Although EFS's loan and deposit growth decreased from last quarter, positive pricing changes and reduced expenditure have led to an increase in net income (NI) this quarter. Compared to the same time last year, expense growth outpaced operating revenue, which, combined with a higher provision for loan losses, drove the decrease in NI. On a year-to-date basis, NI decreased, mainly due to a higher provision for loan losses.

Operating revenue increased by \$1.0 million (0.8%) from last quarter due to favourable pricing on loan and deposit products, and by \$17.3 million (12.9%) from the same time last year due to the business generated by ATB 360, which handles all banking services for entrepreneurial Albertans. Year-to-date, operating revenue increased \$35.2 million (13.2%) as a result of business generated from ATB 360, as previously noted.

EFS had a lower provision for loan losses this quarter, resulting from a net Stage 1 and 2 recovery. When compared to the same quarter last year and year-to-date, the provision has increased significantly. Both are due to higher write-offs and the portfolio's quality deteriorating, which resulted in a higher Stage 3 provision. A weakening economic outlook drove the year-to-date increase in the provision.



Non-interest expenses (NIE) decreased by \$1.3 million (0.9%) from last quarter due to lower employer contributions and the Mastercard rewards benefit received; the decrease in NIE was partially offset by higher corporate allocations. An increase of \$17.1 million (14.1%) from the same time last year occurred due to higher corporate allocations, which were in turn offset not only by the previously noted quarter-over-quarter drivers but also from lower general and administration costs and professional costs. Year-to-date expenses increased by \$25.9 million (11.9%) due to higher corporate allocations and lower agency fees.

Loan and deposit balances decreased from last quarter and this time last year due to a very competitive market, new strategic pricing tactics, and the timing of EFS's deposit campaigns.

### Business and Agriculture (B&Ag)

	For the three months ended		
	September 30	June 30	September 30
(\$ in thousands)	2019	2019	2018(1)
Net interest income	\$ 70,537	\$ 70,252	\$ 84,409
Other income	16,155	16,058	20,660
Operating revenue	86,692	86,310	105,069
Provision for loan losses	2,181	18,530	36,996
Non-interest expenses	56,946	57,045	65,133
Net income	\$ 27,565	\$ 10,735	\$ 2,940
Total assets	\$ 7,605,363	\$ 7,293,757	\$ 8,253,421
Total liabilities	\$ 7,515,888	\$ 7,279,485	\$ 9,699,920

	For the six months ended		
	September 30	September 30	
(\$ in thousands)	2019	2018(1)	
Net interest income	\$ 140,789	\$ 167,825	
Other income	32,213	41,257	
Operating revenue	173,002	209,082	
Provision for loan losses	20,711	51,843	
Non-interest expenses	113,991	132,354	
Net income	\$ 38,300	\$ 24,885	

1 Effective April 2019, results for B&Ag excludes ATB 360. Results for the three months ended March 31, 2019, and June 30, 2018, were not restated to exclude ATB 360. ATB 360 is now reported in EFS.

B&Ag generated higher net income (NI) compared to last quarter and the same time last year, mainly due to lower provision for loan losses. Year-to-date NI is again higher due to lower provision for loan losses, despite lower operating revenue.

Operating revenue remained flat quarter over quarter, but it is \$18.4 million less than the same time last year due to both lower net interest income (NII) and other income (OI). The year-over-year and year-to-date revenue have also decreased as loan and deposit growth is down from last year's historic highs, which, along with tough competition compressing loan margins, have contributed to lower NII. OI also decreased from this time last year, with card fees and business service charges dropping due to lower activity.



Provisions for loan losses decreased \$16.3 million and \$34.8 million from last quarter and this time last year, both resulting from fewer impairments and a lower Stage 2 provision. Year-to-date and from the same time last year, significantly fewer loans became impaired and there was also an improvement in the portfolio's credit quality.

Non-interest expenses (NIE) is in line with last quarter and \$8.2 million lower than the same time last year. Excluding ATB 360, NIE is lower due to corporate allocations and general and administrative costs, as B&Ag strategically manages their spending. Year-to-date NIE is \$18.4 million lower for the same reasons.

Loans and deposits have contracted from last quarter and from last year, excluding ATB 360. The contraction in loans is due to payouts and challenging market conditions, while the driver for deposits is due to B&Ag ensuring they are paying the appropriate amount for deposits collected.

### Corporate Financial Services (CFS)

	For the three months ended		
	September 30	June 30	September 30
(\$ in thousands)	2019	2019	2018
Net interest income	\$ 78,630	\$ 82,112	\$ 85,962
Other income	22,057	20,050	21,589
Operating revenue	100,687	102,162	107,551
Provision for loan losses	17,515	32,208	4,602
Non-interest expenses	34,593	35,128	30,523
Net income	\$ 48,579	\$ 34,826	\$ 72,426
Total assets	\$ 14,118,285	\$ 14,308,254	\$ 13,308,817
Total liabilities	\$ 10,665,406	\$ 10,926,707	\$ 10,257,420

	For the six months ended		
	September 30	September 30	
(\$ in thousands)	2019	2018	
Net interest income	\$ 160,742	\$ 171,478	
Other income	42,107	39,949	
Operating revenue	202,849	211,427	
Provision for loan losses	49,723	38,990	
Non-interest expenses	69,721	62,967	
Net income	\$ 83,405	\$ 109,470	

CFS's net income (NI) grew from last quarter, mainly driven by lower provision for loan losses. Compared to the same time last year, NI decreased due to provision for loan losses increasing, while operating revenues are down. These same factors drove the lower year-to-date NI.

Operating revenue was mainly flat quarter-over-quarter as growth in other income was offset by a decrease in net interest income (NII), primarily due to loan balances contracting. When compared to the same quarter last year, operating revenue is down \$6.9 million (6.4%), attributed to the lower NII previously noted. Similarly, on a year-to-date basis, operating revenue decreased and is again the result of lower NII.



CFS's provision for loan losses has decreased \$14.7 million (45.6%) from last quarter due to a significant payment received on an impaired loan. CFS did, however, have a higher Stage 2 provision due to a higher probability of default. Conversely, the quarterly and year-to-date provision is higher than this time last year, driven by the Stage 2 provision previously noted.

Non-interest expenses remained consistent with last quarter, but increased \$4.1 million (13.3%) over the same quarter last year as CFS invested more in team members. Corporate allocations also drove the year-to-date increase over last year.

As CFS continues to face stiff pricing competition, they recorded quarterly declines for both their loan and deposit portfolio. However, both have increased compared to this time last year, through not only successful attraction and retention of customers, but also from smart pricing and business practices.

ATB Wealth

	For the three months ended		
	September 30	June 30	September 30
(\$ in thousands)	2019	2019	2018
Net interest income	\$ 5,392	\$ 4,737	\$ 3,843
Other income	56,434	55,667	53,915
Operating revenue	61,826	60,404	57,758
(Recovery of) Provision for loan losses	(393)	633	2,224
Non-interest expenses	55,721	54,149	50,153
Net income before payment in lieu of tax	6,498	5,623	5,381
Payment in lieu of tax	3,600	3,616	3,301
Net income	\$ 2,898	\$ 2,006	\$ 2,080
Total assets	\$ 1,059,076	\$ 1,090,201	\$ 872,128
Total liabilities	\$ 1,070,088	\$ 1,100,368	\$ 892,947
Assets under administration	\$ 21,068,338	\$ 20,722,688	\$ 19,908,122

	For the six mor	iths ended
	September 30	September 30
(\$ in thousands)	2019	2018
Net interest income	\$ 10,129	\$ 7,436
Other income	112,101	105,637
Operating revenue	122,230	113,073
Provision for loan losses	240	2,224
Non-interest expenses	109,870	100,499
Net income before payment in lieu of tax	12,120	10,350
Payment in lieu of tax	7,216	6,384
Net income	\$ 4,904	\$ 3,966

ATB Wealth's assets under administration (AUA) continues to grow, with a \$0.3 billion (1.7%) increase from last quarter and a \$1.2 billion (5.8%) increase from this time last year. For both periods, although market volatility has created challenges, net assets gathered, the difference between new AUA brought on by ATB Wealth less AUA removed by customers, account for approximately 40% of the increase, and market growth accounts for the remainder.



Net income (NI) increased from last quarter, due primarily to a recovery in the provision for loan losses. This quarter and year-to-date NI is higher compared with the same time last year due to a recovery in the provision for loan losses and to higher operating revenue, factors that are both partially offset by higher expenses.

Operating revenue this quarter has increased from last quarter and this time last year and is the result of higher AUA and an increase in private banking loans related to strong consumer demand for the ATB Wealth credit offering. For the six months ended, ATB Wealth achieved operating revenue of \$122.2 million, a \$9.2 million (8.1%) increase, driven by the factors previously noted.

During the current quarter, there was a Stage 2 recovery in the provision for loan losses as certain loans are no longer delinquent and moved back to Stage 1 from Stage 2.

Non-interest expenses increased from last quarter, due primarily to higher variable costs associated with increased AUA and corporate allocations. For the three- and six-month periods ended September 30, 2019, expenses are again higher compared to the same periods in the prior year, due to the factors previously noted and to higher team-member salaries as ATB Wealth's business continues to grow.

### AltaCorp Capital Inc. (AltaCorp)

	For the three months ended				
	September 30	June 30	September 30		
(\$ in thousands)	2019	2019	2018		
Net interest income (loss)	\$ 122	\$ 133	\$ 284		
Other income	3,647	6,898	5,148		
Operating revenue	3,769	7,031	5,432		
Non-interest expenses	5,282	9,967	5,267		
Net (loss) income before income taxes	(1,513)	(2,936)	165		
Income taxes (recovery)	(315)	(634)	73		
Net (loss) income	\$ (1,198)	\$ (2,302)	\$ 92		
Total assets	\$ 24,639	\$ 26,571	\$ 29,425		
Total liabilities	\$ 18,677	\$ 20,011	\$ 18,530		

	For the six mon	ths ended
	September 30	September 30
(\$ in thousands)	2019	2018
Net interest income	\$ 255	\$ 251
Other income	10,545	11,006
Operating revenue	10,800	11,257
Non-interest expenses	15,249	11,332
Net loss before income taxes	(4,449)	(75)
Income taxes (recovery)	(949)	137
Net loss	\$ (3,500)	\$ (212)

AltaCorp's net income (NI) increased compared to last quarter but decreased from the same quarter last year. Year-to-date, NI has decreased. All three changes reflect the challenging market conditions.



Operating revenue decreased by \$3.3 million (46.4%) from last quarter and \$1.7 million (30.6%) from the same quarter last year. In addition, year-to-date operating revenue decreased by \$0.5 million (4.1%). All three decreases were driven by a lower number of advisory deals closed.

Non-interest expenses decreased by \$4.7 million (47.0%) from last quarter and remain consistent with the same quarter last year. The decrease this quarter is driven by lower commissions paid out due to fewer advisory deals closing. Year-to-date, expenses increased by \$3.9 million (34.6%) due to investing in team members to help them successfully close advisory deals.



## **Statement of Financial Position**

### **Total Assets**

The change from last quarter is a direct result of loans contracting. Although we grew loans from this time last year, assets have shrunk as we held less in our liquidity risk management portfolio.

### Loans

Net loans contracted again this quarter as we focus on doing the right business at the right risk and price. However, compared to the same quarter last year, net loans grew, driven by higher commercial loans partly offset by lower retail loans.

### **Total Liabilities**

ATB has three principal sources of funding: deposits, wholesale borrowings, and collateralized borrowings.

Total liabilities stood at \$50.1 billion for the quarter, a \$0.3 billion decrease from last quarter, as we have relied less on alternative funding sources with loan balances contracting. Compared to the same quarter last year, total liabilities also decreased, by \$0.7 billion (1.4%), mainly because we utilized our wholesale borrowing line less as we funded loans through our deposit growth.

### Deposits

Deposits are \$36.2 billion, up slightly from last quarter and \$1.3 billion (3.8%) higher than the same time last year. Both reflect the success of the Deposit Yourself Here campaign and demonstrate that we continue to find ways to make banking work for our customers.

#### Wholesale Borrowings

Wholesale borrowings, consisting primarily of bearer-deposit and mid-term notes issued by the Government of Alberta, can fluctuate quarter to quarter. The agreement with the Government of Alberta currently limits the total volume of such borrowings to \$7.0 billion. The balance this quarter is \$2.6 billion, a sharp drop from last quarter and this time last year: \$0.8 billion (21.4%) and \$2.1 billion (44.2%), respectively. The drop is a direct result of loan balances remaining relatively consistent and from deposits continuing to grow.

### Collateralized Borrowings

Collateralized borrowings, also used to supplement customer deposits, represent ATB's participation in the Canada Mortgage Bonds (CMB) program, securitization of credit card receivables, and other mortgage loan securitization. As at September 30, 2019, balances were \$8.9 billion, \$0.2 billion (2.7%) higher than last quarter and consistent with this time last year. The increase from last quarter is due to relying less on our wholesale borrowing line and instead securitizing more of our mortgage book.



### Accumulated Other Comprehensive Income

Accumulated other comprehensive income (AOCI) includes unrealized gains and losses, which are only recorded on the consolidated statement of operations when realized. AOCI increased compared to last quarter and the same quarter last year, with this quarter's increase the result of a lower pension obligation with asset returns greater than expected. The sharp increase from this time last year is mainly driven by the effective portion for our interest-rate-management products designated for hedge accounting.

## **Capital Management**

ATB measures, manages, and reports capital to ensure that it meets the minimum levels set out by its regulator, the Alberta Superintendent of Financial Institutions (ASFI), while supporting the continued growth of its business and building value for its owner.

As a Crown corporation, ATB and its subsidiaries operate under a regulatory framework established pursuant to the *ATB Act* and associated regulations and guidelines. The capital adequacy requirements for ATB are defined in a guideline authorized by the Government of Alberta's President of Treasury Board and Minister of Finance, which was modelled after guidelines governing other Canadian deposit-taking institutions. ATB's minimum Tier 1 capital requirement is 7.0%, and the total capital requirement is the greater of 10.0% of risk-weighted assets or 5.0% of total assets. As at September 30, 2019, ATB had a Tier 1 capital ratio of 10.2% and a total capital ratio of 15.7%, both exceeding our regulatory requirements.

In addition, ATB has established and maintains an Internal Capital Adequacy Assessment Process (ICAAP) Framework that complies with the Office of the Superintendent of Financial Institutions' (OSFI) guideline on ICAAP for Deposit-Taking Institutions. This ensures that ATB has adequate capital to meet its strategic and business objectives.

## **Credit Risk**

Credit risk is the potential for financial loss in the event that a borrower or counterparty fails to repay a loan or otherwise honour their financial or contractual obligations. Credit risk typically poses the greatest inherent risk of financial loss to lending institutions and is further amplified given ATB's concentration in Alberta. Examples of typical products bearing credit risk include retail and commercial loans, guarantees, and letters of credit.

Key measures as at September 30, 2019, are outlined as follows.

### Total Credit Exposure

The amounts shown in the following table best represent ATB's maximum exposure to credit risk, which is primarily driven by loan balances changing. (Refer to note 5 for more details.)

As at	September 30	March 31
(\$ in thousands)	2019	2019
Financial assets <sup>(1)</sup>	\$ 52,784,864	\$ 53,310,653
Other commitments and off-balance sheet items	18,680,092	19,309,154
Total credit risk	\$ 71,464,956	\$ 72,619,807

1 Includes derivatives stated net of collateral held and master netting-agreements.



### Industry Concentration

ATB is inherently exposed to significant concentrations of credit risk, as its customers all participate in the Alberta economy. In the past, this economy has shown strong growth and occasional sharp declines. ATB manages credit through diversification of its credit portfolio by limiting concentrations to single borrowers, industries, and geographic regions of Alberta. The following table presents a breakdown of the three largest single-industry segments and single-largest borrower.

(\$ in thousands)	Percen	September 30 2019 tage of total gross loans		March 31 2019 Percentage of total gross loans
Commercial real estate	\$5,942,402	12.6%	\$6,087,599	12.8%
Agriculture, forestry, fishing, and hunting	3,956,006	8.4%	3,737,297	7.8%
Mining and oil and gas extraction	3,894,436	8.3%	3,426,250	7.2%
Largest borrower	\$105,378	0.22%	\$156,954	0.33%

### Residential Real Estate Secured Lending

Residential mortgages and home equity lines of credit (HELOCs) are secured by residential properties. The following table presents a breakdown of the amounts and percentages of insured and uninsured residential mortgages and HELOCs.

	Uninsured	\$ 12,058,203	62.0%	\$ 12,230,716	62.2%
Total	Insured <sup>(1)</sup>	\$ 7,378,744	38.0%	\$ 7,442,028	37.8%
Total home equity lines of credit		3,174,235	100.0%	3,234,005	100.0%
Home equity lines of credit	Uninsured	3,174,235	100.0%	3,234,005	100.0%
Total residential mortgages		16,262,712	100.0%	16,438,739	100.0%
	Uninsured	8,883,968	54.6%	8,996,711	54.7%
Residential mortgages	Insured <sup>(1)</sup>	\$ 7,378,744	45.4%	\$ 7,442,028	45.3%
(\$ in thousands)		September 30, 201	March 31, 2	March 31, 2019	
As at					

1 Insured residential mortgages includes mortgages insured by CMHC, Genworth Canada, and Canada Guaranty Mortgage Insurance.

The following table shows the percentages of our residential mortgage portfolio that falls within various amortization period ranges.

	September 30	March 31
As at	2019	2019
< 25 years	85.1%	83.1%
25–30 years	14.7%	16.6%
30–35 years	0.2%	0.3%
Total	100.0%	100.0%



The following table provides a summary of our average loan-to-value ratio for newly originated and acquired uninsured residential mortgages and HELOC products during the quarter.

	September 30	March 31
As at	2019	2019
Residential mortgages	0.68	0.69
Home equity lines of credit	0.56	0.56

ATB performs stress-testing on its residential mortgage portfolio as part of its overall stress-testing program to assess the impact of an economic downturn. Severe changes in house prices, interest rates, and unemployment levels are among the factors considered in our testing. ATB considers potential losses in its residential mortgage portfolio under such scenarios to be manageable given the portfolio's high proportion of insured mortgages and low loan-to-value ratio.

## **Market Risk**

Market risk is the risk that ATB may incur a loss due to adverse changes in interest rates, foreignexchange rates, and equity or commodity market prices. ATB's risk management practices and key measures are disclosed in note 24 to the consolidated financial statements for the year ended March 31, 2019, and the Risk Management section of the MD&A in the <u>2019 annual and corporate social</u> <u>responsibility report</u>.

The following describes ATB's key market risks and their measurement as at September 30, 2019.

### Interest Rate Risk

Interest rate risk is the risk of a negative impact on ATB's financial position due to changes in market interest rates. This risk occurs when there is a mismatch in the repricing characteristics of interest-rate-sensitive assets (such as loans and investments) and interest-rate-sensitive liabilities (such as deposits).

### Interest Rate Sensitivity

The following table provides the potential impact of an immediate and sustained 100- and 200-basispoint increase and decrease in interest rates on ATB's net interest income as applied against ATB's core balance sheet over 12 months.

As at (\$ in thousands)	September 30 2019	March 31 2019
Increase in interest rates of:		
100 basis points	\$ 26,869	\$ 38,645
200 basis points	50,902	75,765
Decrease in interest rates of:		
100 basis points <sup>(1)</sup>	(36,632)	(50,147)
200 basis points <sup>(1)</sup>	(84,721)	(117,534)

1 Certain aspects of the decrease in interest rate scenarios are constrained by interest rate floors when appropriate.

The potential impact of a 100- and 200-basis-point change is well within our interest-rate-riskmanagement policy.



### Foreign-Exchange Risk

Foreign-exchange risk is the potential risk of loss resulting from fluctuations in foreign-exchange rates. This risk arises from the existence of a net asset or liability position denominated in foreign currencies and/or a difference in maturity profiles for purchases and sales of a given currency. ATB manages its foreign currency exposure through foreign-exchange forward contracts. ATB is within its board-approved minimum limit as at September 30, 2019.

## **Liquidity Risk**

Liquidity risk is the risk that ATB may not meet all of its financial commitments quickly and at reasonable prices. ATB manages this liquidity risk to ensure it has timely access to cost-effective funds to meet its financial obligations as they become due, in both routine and crisis situations, by monitoring cash flows, diversifying our funding sources, stress-testing, and regularly reporting our current and forecasted liquidity position.

ATB determines and manages its liquidity needs using a wide range of financial products and borrowing programs to ensure stable and well-diversified sources of funding.

On September 30, 2019, the liquidity coverage ratio (LCR) is 131.1% (March 31, 2019: 144.0%), which is well above board-approved minimum limits.

							September 30	March 31
As at	Within	1-2	2-3	3-4	4-5	Over	2019	2019
(\$ in thousands)	1 year	years	years	years	years	5 years	total	tota
Mid-term notes	\$ 199,900	\$-	\$ -	\$ -	\$ -	\$ 1,965,197	\$ 2,165,097	\$ 2,247,288
Bearer deposit notes	474,126	-	-	-	-	-	474,126	1,371,778
Mortgage-backed securities	1,236,974	1,095,265	2,493,976	-	1,740,135	1,827,344	8,393,694	8,580,829
Credit card securitization	500,000	-	-	-	-	-	500,000	385,000
Securities sold under repurchase								
agreements	197,159	-	-	-	-	-	197,159	-
Subordinated debentures	98,177	32,298	45,038	81,063	41,612	-	298,188	339,140
Total long-term funding	\$ 2,706,336	\$ 1,127,563	\$ 2,539,014	\$ 81,063	\$ 1,781,747	\$ 3,792,541	\$ 12,028,264	\$ 12,924,035
Of which are:								
Secured	\$ 1,934,133	\$ 1,095,265	\$ 2,493,976	\$-	\$ 1,740,135	\$ 1,827,344	\$ 9,090,853	\$ 8,965,829
Unsecured	772,203	32,298	45,038	81,063	41,612	1,965,197	2,937,411	3,958,206
Total long-term funding	\$ 2,706,336	\$ 1,127,563	\$ 2,539,014	\$ 81,063	\$ 1,781,747	\$ 3,792,541	\$ 12,028,264	\$ 12,924,035

The estimated timing of cash outflows for ATB's sources of funding are as follows.

# Interim Condensed Consolidated Statement of Financial Position

(Unaudited)					
As at		September 30	June 30	March 31	September 30
(\$ in thousands)	Note	2019	2019	2019	2018
Cash		\$ 160,938	\$ 70,684	\$ 200,002	\$ 119,402
Interest-bearing deposits with financial institutions		731,793	485,446	1,097,307	1,290,546
Total cash resources		892,731	556,130	1,297,309	1,409,948
Securities measured at fair value through profit or loss (FVTPL)		52,749	56,023	68,502	80,557
Securities measured at fair value through other comprehensive					
income(FVOCI)		4,510,150	3,756,604	3,911,796	4,908,282
Securities purchased under reverse repurchase agreements		400,267	1,554,384	400,355	249,726
Total securities	7	4,963,166	5,367,011	4,380,653	5,238,565
Business		23,383,492	23,469,882	23,833,674	22,784,390
Residential mortgages		16,262,712	16,376,125	16,438,739	16,276,248
Personal		6,560,226	6,604,019	6,667,543	6,760,456
Credit card		772,763	757,858	730,681	749,049
		46,979,193	47,207,884	47,670,637	46,570,143
Allowance for loan losses	9	(672,134)	(679,692)	(664,913)	(491,742)
Total net loans	8	46,307,059	46,528,192	47,005,724	46,078,401
Derivative financial instruments	10	656,492	686,545	642,070	616,994
Property and equipment		282,282	286,360	285,634	319,866
Software and other intangibles		292,824	297,314	302,865	296,334
Other assets		551,047	475,110	429,896	329,050
Total other assets		1,782,646	1,745,329	1,660,465	1,562,244
Total assets		\$ 53,945,601	\$ 54,196,662	\$ 54,344,151	\$ 54,289,158
Redeemable fixed-date deposits		1,730,724	2,334,566	2,047,475	2,394,453
Non-redeemable fixed-date deposits		9,017,774	9,011,799	9,176,459	8,793,709
Saving accounts		9,538,501	9,346,901	10,004,043	9,323,213
Transaction accounts		8,490,339	7,976,607	7,574,046	7,704,040
Notice accounts		7,435,852	7,427,938	7,119,926	6,676,008
Total deposits		36,213,190	36,097,811	35,921,949	34,891,423
Securities sold under repurchase agreements		197,159	98,379	-	348,836
Wholesale borrowings		2,639,223	3,355,897	3,619,066	4,730,966
Collateralized borrowings	11	8,893,694	8,662,082	8,965,829	8,834,997
Derivative financial instruments	10	450,929	494,459	507,146	795,304
Other liabilities		1,451,263	1,466,073	1,346,904	913,398
Total other liabilities		13,632,268	14,076,890	14,438,945	15,623,501
Subordinated debentures		298,188	298,188	339,140	339,514
Total liabilities		50,143,646	50,472,889	50,700,034	50,854,438
Retained earnings		3,768,203	3,699,527	3,652,955	3,642,820
Non-controlling interest		3,080	3,532	4,314	4,254
Accumulated other comprehensive income (loss)		30,672	20,714	(13,152)	(212,354)
Total equity		3,801,955	3,723,773	3,644,117	3,434,720
Total liabilities and equity		\$ 53,945,601	\$ 54,196,662	\$ 54,344,151	\$ 54,289,158

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

## Interim Condensed Consolidated Statement of Income

(Unaudited)

	For the	three months ei	nded	For the six mo	onths ended
	September 30	June 30	September 30	September 30	September 30
(\$ in thousands) Not	e <b>2019</b>	2019	2018	2019	2018
Loans	\$ 497,229	\$ 498,762	\$ 474,109	\$ 995,991	\$ 922,983
Securities	22,612	22,811	22,492	45,423	43,171
Interest-bearing deposits with financial institutions	3,602	4,468	4,758	8,070	8,420
Interest income	523,443	526,041	501,359	1,049,484	974,574
Deposits	160,658	154,633	129,066	315,291	234,723
Wholesale borrowings	18,149	21,620	25,715	39,769	50,990
Collateralized borrowings	46,964	48,493	45,240	95,457	88,447
Subordinated debentures	2,021	2,272	2,319	4,293	4,614
Interest expense	227,792	227,018	202,340	454,810	378,774
Net interest income	295,651	299,023	299,019	594,674	595,800
Wealth management	55,057	53,935	52,117	108,992	101,949
Service charges	19,117	18,901	19,260	38,018	38,088
Card fees	16,576	16,268	16,669	32,844	32,598
Credit fees	12,192	10,726	10,796	22,918	22,673
Insurance	6,073	5,582	5,522	11,655	10,190
Capital markets revenue	3,607	6,989	5,359	10,596	11,050
Foreign exchange	(790)	10,030	4,658	9,240	2,664
Net gains on derivative financial instruments	8,283	7,769	7,178	16,052	13,985
Net gains on securities	902	5,099	406	6,001	3,083
Sundry	2,561	(452)	1,263	2,109	2,191
Other income	123,578	134,847	123,228	258,425	238,471
Operating revenue	419,229	433,870	422,247	853,099	834,271
Provision for loan losses 9	32,331	66,088	53,042	98,419	103,364
Salaries and employee benefits	160,503	166,540	146,862	327,043	297,679
Data processing	32,280	30,131	29,078	62,411	60,202
Premises and occupancy, including depreciation	20,646	20,798	20,346	41,444	42,627
Professional and consulting costs	15,883	13,869	12,764	29,752	25,961
Deposit guarantee fee	11,952	12,273	11,576	24,225	22,904
Equipment, including depreciation	5,719	6,829	6,509	12,548	12,283
Software and other intangibles amortization	19,380	19,101	19,967	38,481	38,716
General and administrative	18,911	22,504	17,938	41,415	38,450
ATB agencies	3,416	3,349	3,274	6,765	6,469
Other	9,968	13,001	10,599	22,969	20,829
Non-interest expense	298,658	308,395	278,913	607,053	566,120
Net income before payment in lieu of tax	88,240	59,387	90,292	147,627	164,787
Payment in lieu of tax 12	20,277	13,608	20,812	33,885	38,011
Net income	\$ 67,963	\$ 45,779	\$ 69,480	\$ 113,742	\$ 126,776
Net income attributable to ATB Financial	\$ 68,414	\$ 46,561	\$ 69,408	\$ 114,975	\$ 126,758
Net loss (income) attributable to non-controlling interests	\$ (451)	\$ (782)	\$ 72	\$ (1,233)	\$ 18

## Interim Condensed Consolidated Statement of Comprehensive Income

(Unaudited)

	For the t	nree months	ended	For the six m	onths ended
	September 30	June 30	September 30	September 30	September 30
(\$ in thousands)	2019	2019	2018	2019	2018
Net income (loss)	\$ 67,963	\$ 45,779	\$ 69,480	\$ 113,742	\$ 126,776
Items that may be reclassified subsequently to profit or					
loss:					
Unrealized net losses on securities measured at FVOCI:					
Unrealized net losses arising during the period	(1,026)	(1,744)	(5,435)	(2,770)	(3,628)
Net losses (gains) reclassified to net income	75	(3,070)	(284)	(2,995)	(2,968)
Unrealized net gains on derivative financial instruments					
designated as cash flow hedges:					
Unrealized net gains arising during the period	9,606	48,153	(63,362)	57,759	(69,522)
Net losses (gains) reclassified to net income	(8,328)	14,538	(8,479)	6,210	5,148
Items that will not be reclassified to profit or loss:					
Remeasurement of defined benefit plan liabilities	9,631	(24,011)	15,166	(14,380)	36,812
Other comprehensive income	9,958	33,866	(62,394)	43,824	(34,158)
Comprehensive income	\$ 77,921	\$79,645	\$7,086	\$ 157,566	\$92,618
Comprehensive income attributable to:					
ATB Financial	\$ 78,372	\$80,427	\$7,014	\$ 158,799	\$92,600
Non-controlling interests	(451)	(782)	72	(1,233)	18

## Interim Condensed Consolidated Statement of Changes in Equity

(Unaudited)

	For the	three months e	For the six months ended		
	September 30	June 30	September 30	September 30	September 30
(\$ in thousands)	2019	2019	2018	2019	2018
Retained earnings					
Balance at the beginning of the period	\$ 3,699,525	\$ 3,652,955	\$ 3,573,624	\$ 3,652,955	\$ 3,453,844
Net income (loss)	67,963	45,779	69,480	113,742	126,776
Transition adjustment (IFRS 9 and 15)	-	-	-	-	62,394
Other	715	791	(284)	1,506	(194)
Balance at the end of the period	3,768,203	3,699,525	3,642,820	3,768,203	3,642,820
Non-controlling interest					
Balance at the beginning of the period	3,532	4,314	2,460	4,314	3,508
Net (loss) income attributable to non-controlling interests in					
subsidiaries	(451)	(782)	72	(1,233)	18
Other <sup>(1)</sup>	-	-	1,722	-	728
Balance at the end of the period	3,081	3,532	4,254	3,081	4,254
Accumulated other comprehensive income (loss)					
Securities measured at fair value through					
other comprehensive income					
Balance at the beginning of the period	(6,631)	(1,817)	(877)	(1,817)	-
Other comprehensive loss	(950)	(4,814)	(5,719)	(5,764)	(6,596)
Balance at the end of the period	(7,581)	(6,631)	(6,596)	(7,581)	(6,596)
Derivative financial instruments designated as cash					
flow hedges					
Balance at beginning of the period	116,273	53,582	(118,895)	53,582	(126,362)
Other comprehensive income (loss)	1,277	62,691	(71,841)	63,968	(64,374)
Balance at the end of the period	117,550	116,273	(190,736)	117,550	(190,736)
Defined benefit plan liabilities					
Balance at the beginning of the period	(88,928)	(64,917)	(30,188)	(64,917)	(51,834)
Other comprehensive income (loss)	9,631	(24,011)	15,166	(14,380)	36,812
Balance at the end of the period	(79,297)	(88,928)	(15,022)	(79,297)	(15,022)
Accumulated other comprehensive income (loss)	30,671	20,714	(212,354)	30,671	(212,354)
Equity	\$ 3,801,955	\$ 3,723,771	\$ 3,434,720	\$ 3,801,955	\$ 3,434,720

1 Amount relates to the change in Class B shares during the period. (Refer to note 14 for more details.)

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

## **Interim Condensed Consolidated Statement of Cash Flows**

(Unaudited)

<u> </u>	For the	three months e	For the six months ended		
	September 30	June 30		September 30	
(\$ in thousands)	. 2019	2019	2018	2019	2018
Cash flows from operating activities:					
Net income	\$ 67,963	\$ 45,779	\$ 69,480	\$ 113,742	\$ 126,776
Adjustments for non-cash items and others:					
Provision for loan losses	32,331	66,088	53,042	98,419	103,364
Depreciation and amortization	30,917	30,399	33,392	61,316	65,992
Net gains on securities	902	5,099	(406)	6,001	(3,083)
Adjustments for net changes in operating assets and					
liabilities:				-	-
Loans	252,442	472,847	(1,018,911)	725,289	(1,973,077)
Deposits	115,604	175,578	438,065	291,182	2,208,064
Derivative financial instruments	(13,413)	955	27,842	(12,459)	12,369
Prepayments and other receivables	1,630	(28,827)	6,347	(27,198)	(38,978)
Due to clients, brokers and dealers	590	348	903	937	(13,284)
Deposit guarantee fee payable	13,989	(39,631)	13,767	(25,642)	(22,239)
Accounts payable and accrued liabilities	(66,824)	178,415	(72,190)	111,591	(66,282)
Liability for payment in lieu of tax	20,556	(27,339)	20,541	(6,784)	(43,937)
Net interest receivable and payable	41,727	(15,437)	35,548	26,290	14,401
Change in accrued pension-benefit liability	(8,805)	24,929	(14,889)	16,124	(36,090)
Others, net	(136,824)	(67,771)	(3,445)	(204,595)	95,196
Net cash provided by (used in) operating activities	352,785	821,432	(410,914)	1,174,217	429,192
Cash flows from investing activities:					
Change in securities measured at FVTPL	(761,669)	126,481	9,716	(635,188)	(227,263)
Change in securities purchased under reverse repurchase					
agreements	1,154,117	(1,154,029)	49,755	88	(199,630)
Change in interest-bearing deposits with financial institutions	(246,347)	611,861	(162,643)	365,514	(179,698)
Purchases and disposals of property and equipment,					
software, and other intangibles	(22,349)	(25,575)	(31,842)	(47,924)	(56,305)
Net cash provided by (used in) investing activities	123,752	(441,262)	(135,014)	(317,510)	(662,896)
Cash flows from financing activities:					
Issuance of wholesale borrowings	1,113,326	1,935,524	2,281,337	3,048,850	5,063,773
Repayment of wholesale borrowings	(1,830,000)	(2,198,693)	(2,010,003)	(4,028,693)	(4,989,276)
Issuance of collateralized borrowings	231,612	207,280	308,093	438,892	668,324
Repayment of collateralized borrowings	-	(511,026)	-	(511,026)	(241,780)
Change in securities sold under repurchase agreements	98,779	98,379	(97,599)	197,158	(441,991)
Issuance of subordinated debentures	-	41,612	-	41,612	81,651
Repayment of subordinated debentures	-	(82,564)	-	(82,564)	(73,122)
Net cash (used in) provided by financing activities	(386,283)	(509,488)	481,828	(895,771)	67,579
Net increase (decrease) in cash and cash equivalents	90,254	(129,318)	(64,100)	(39,064)	(166,125)
Cash at the beginning of the period	70,684	200,002	183,502	200,002	285,527
Cash at the end of the period	\$ 160,938	\$ 70,684	\$ 119,402	\$ 160,938	\$ 119,402
Net cash (used in) provided by operating activities					
include:					
Interest paid	(202,106)	(244,572)	(163,899)	(446,678)	(353,595)
Interest received	\$ 539,485	\$ 528,158	\$ 498,465	\$ 1,067,643	\$ 963,759

The accompanying notes are an integral part of these interim condensed consolidated financial statements.



## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended September 30, 2019

## **1 Nature of Operations**

ATB Financial (ATB) is an Alberta-based financial services provider engaged in retail and commercial banking, credit cards, digital banking, wealth management, and investment management services. ATB is an agent of the Crown in right of Alberta and operates under the authority of the *ATB Financial Act* (the *ATB Act*), Revised Statutes of Alberta, 2000, chapter A-37. Under the *ATB Act*, ATB was established as a provincial Crown corporation governed by a board of directors appointed by the Lieutenant-Governor in Council. The address of the head office is 2100, 10020-100 Street, Edmonton, Alberta, Canada, T5J 0N3.

ATB is for the most part exempt from Canadian federal and Alberta provincial income taxes but pays an amount to the provincial government designed to be in lieu of such a charge. (Refer to note 12.)

## **2 Significant Accounting Policies**

### Basis of Preparation

These interim condensed consolidated financial statements are prepared in accordance with International Accounting Standard (IAS) 34 *Interim Financial Reporting* under International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and the accounting requirements of the Alberta Superintendent of Financial Institutions (ASFI). The interim condensed consolidated financial statements do not include all of the information required for complete annual consolidated financial statements and should be read in conjunction with ATB's 2019 annual consolidated financial statements. The accounting policies, methods of computation, and presentation of these interim condensed consolidated financial statements are consistent with the most recent annual consolidated financial statements. These interim condensed consolidated financial statements were approved by the Audit Committee on November 14, 2019.

The interim condensed consolidated financial statements are presented in Canadian dollars, and all values are rounded to the nearest thousand dollars, except when otherwise indicated.

These interim condensed consolidated financial statements include the assets, liabilities, and results of operations and cash flows of ATB and its subsidiaries. All intercompany transactions and balances have been eliminated from the consolidated results.

### Significant Accounting Judgments, Estimates, and Assumptions

In the process of applying ATB's accounting policies, management has exercised judgment and made estimates in determining amounts recognized in the interim condensed consolidated financial statements. The most significant judgments and estimates include the allowance for loan losses, the fair value of financial instruments, income taxes and deferred taxes, the depreciation of premises and equipment, the amortization of software, and the assumptions underlying the accounting for employee benefit obligations as described in note 2 to ATB's 2019 annual consolidated financial statements. Actual results could differ significantly from these estimates, and the impact of any such differences will be recorded in future periods.



## **3 Summary of Accounting Policy Changes**

Change in Accounting Policies and Disclosures

In addition to the accounting policies disclosed in the 2019 annual consolidated financial statements, the following standards are required to be applied for periods beginning on or after January 1, 2019.

### IFRS 16 Leases

Effective April 1, 2019, ATB adopted IFRS 16 *Leases* (IFRS 16), which replaces IAS 17 *Leases* (IAS 17). IFRS 16 provides a single lessee accounting model, requiring all leases to be finance leases and included on the consolidated statement of financial position. This differs from IAS 17, where leases were either classified as operating (off balance sheet) or finance (on balance sheet).

ATB has applied the modified retrospective transition approach. The comparative figures were not restated, with any adjustments to the carrying amounts of assets and liabilities recognized in opening retained earnings on the consolidated statement of financial position in the current period. Therefore, the comparative information is not comparable to the information presented for the current period.

IFRS 16 has also permitted certain exemptions to be elected if they are met. ATB has elected these exemptions:

- To not recognize right-of-use assets and lease liabilities that are either low value or have a lease term less than 12 months and
- Leases previously classified as a finance lease will continue to be classified as a lease under IFRS 16.

### Accounting Policies Applicable Beginning April 1, 2019 (IFRS 16)

### Lessee Accounting

### Classification

ATB assesses at the start of a contract if the contract is, or contains, a lease. If the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration, a right-of-use asset and a lease liability is recognized. The right-of-use asset is presented under property and equipment, and the lease liability is presented under other liabilities on the consolidated statement of financial position.

### Measurement

Measuring the lease liability includes the following components:

- Fixed lease payments;
- Variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- Amounts ATB expects to pay for residual value guarantees;
- The amount paid for a purchase option if ATB is reasonably certain it will exercise the option; and
- Penalties for terminating the lease if the term includes the option to terminate and is exercised.

The lease liability is measured at amortized cost using the effective interest method and is remeasured when:

- Future lease payments change due to an index or rate change;
- The amount expected to collect for a residual value guarantee change; or
- The likelihood of exercising a purchase, extension, or termination option change.



Remeasurements are recorded to the carrying amount of the right-of-use asset or to profit or loss if the carrying amount of the right-of-use asset is zero.

Lease payments are discounted over the non-cancellable term, using the interest rate implicit in the lease. However, if not readily determined, the incremental borrowing rate is used. For ATB, the incremental borrowing rate is based on our wholesale borrowing costs.

The right-of-use asset is initially measured to be equal to the right-of-use liability. The assets are depreciated until the earlier of:

- The end of the useful life of the right-of-use asset or
- The lease term.

The straight-line method is applied, as it best reflects the expected pattern of consumption of the future economic benefits. In addition, right-of-use assets may be reduced by impairment losses, if any, or for certain remeasurements made to the lease liability.

If the contract does not contain a lease, no asset or liability is recorded on the consolidated statement of financial position. Instead, payments are recognized in profit or loss on a straight-line basis over the term of the contract.

### Lessor Accounting

#### Classification

The classification of leases for a lessor remains largely unchanged from IAS 17. Refer to the lessor accounting policy before April 1, 2019 (IAS 17). Additional guidance on subleases for lessors was included in IFRS 16.

#### Measurement

Similar to the classification for lessors, IFRS 16's measurement guidance remains largely unchanged. Refer to the lessor accounting policy before April 1, 2019 (IAS 17).

#### Subleases

IFRS 16 defines subleases as a transaction where an underlying asset is leased by a lessee ("intermediate lessor") to a third party. The lease ("head lease") between the head lessor and lessee remains unchanged.

If a transaction fits this criteria, the sublease is classified as either a finance or operating lease based on the right-of-use asset arising from the head lease. However, if the head lease has a shorter term than the entity, as a lessee, has accounted for, the sublease shall be classified as an operating lease.

### Accounting Policies Applicable Before April 1, 2019 (IAS 17)

### Lessee Accounting

Classification

ATB classified leases that transferred substantially all of the risks and rewards of ownership to ATB as finance leases. Leases that did not meet this requirement were classified as operating.



#### Measurement

Finance leases were initially measured and recognized on the consolidated statement of financial position at an amount equal to the lower of their fair value of the leased property or the present value of minimum lease payments. The corresponding liability to the lessor is included in other liabilities in the consolidated statement of financial position. The discount rate used in calculating the present value of the minimum lease payments is either the interest rate implicit in the lease, if it is practicable to determine, or the incremental borrowing rate. Contingent rentals are recognized as an expense in the periods in which they are incurred.

Leases in which a significant portion of the risks and rewards of ownership are retained by another party, the lessor, are classified as operating leases. Operating lease rentals payable are recognized as an expense on a straight-line basis over the lease term, which commences when the lessee controls the physical use of the property. Lease incentives or inducements are treated as a reduction of rental expense and recognized over the lease term on a straight-line basis. Contingent rentals arising under operating leases are recognized as an expense in the period in which they are incurred.

### Lessor Accounting

### Classification

A lease is classified as a finance lease if it transfers substantially all the risks and rewards related to the underlying asset. A lease is classified as an operating lease if it does not transfer substantially all the risks and rewards related to the underlying asset.

The classification is determined at inception and only reassessed if a lease modification occurs. Changes in estimates (e.g., of the economic life or the residual value of the underlying asset) or changes in circumstances (e.g., by default by the lessee) do not change a lease's classification.

### Measurement

A lessor shall recognize a finance lease on its consolidated statement of financial position (presented as a receivable at an amount equal to the net investment in the lease). The lease receivable includes:

- Fixed payments (including in-substance fixed payments), less any lease incentives payable;
- Variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- Amounts ATB expects to receive for residual value guarantees;
- The amount received for a purchase option if the lessee is reasonably certain to exercise; and
- Penalties for terminating the lease if the term includes the option to terminate and the lessee is expected to exercise the option.

For operating leases, the monthly revenue is based on the payments received for the lease, with any cost, including depreciation, paid for earning the revenue recorded to non-interest expenses.

### IAS 23 Borrowing Costs

In December 2017, the IASB issued the *Annual Improvements to IFRS Standards 2015–2017 Cycle* that amends IFRS 3 *Business Combinations* and IFRS 11 *Joint Arrangements*, IAS 12 *Income Taxes*, and IAS 23 *Borrowing Costs*. The amendment to IAS 23 *Borrowing Costs* is the only amendment applicable to ATB. The amendment clarifies that once an asset is ready for use or sale, any outstanding borrowing costs to obtain the asset are included when calculating the capitalization borrowing rate.



ATB implemented the interpretation with no impact on our financial performance.

### IAS 19 Employee Benefits

In February 2018, the IASB issued *Plan Amendment, Curtailment or Settlement* for IAS 19 *Employee Benefits*. The amendment clarifies that if a plan amendment, curtailment, or settlement occurs, the calculation of the current service cost and net interest for the period following the remeasurement is based on assumptions used when the plan's net defined liability or asset is remeasured.

ATB implemented the amendment with no impact on our financial performance.

### Future Accounting Changes

The following standards have been issued but are not yet effective on the date of issuance of ATB's interim condensed consolidated financial statements. ATB is currently assessing the impact of the application of these standards and will adopt them when they become effective.

### IFRS 3 Business Combinations

In October 2018, the IASB issued *Definition of a Business (Amendments to IFRS 3)*. It clarifies the definition of a business and reveals additional factors to consider when determining if the entity has acquired a business or a group of assets.

ATB is currently assessing the impact of the new amendment, which is applicable for acquisitions that occur on or after the first period beginning on or after January 1, 2020. The amendments to IFRS 3 will be in effect starting April 1, 2020, which is ATB's 2021 fiscal year.

*Definition of Material (Amendments to IAS 1* Presentation of Financial Statements *and 8* Accounting Policies, Changes in Accounting Estimates and Errors)

In October 2018, the IASB issued *Definition of Material (Amendments to IAS 1 and IAS 8)* amending the definition of material in IAS 1 and IAS 8, replacing past definitions to be used when applying the two standards. The new definition considers information as material "if omitting, misstating, or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make" based on a specific reporting entity's financial statements.

ATB is currently assessing the impact of the new definition, which is effective for annual reporting periods beginning on or after January 1, 2020. Earlier application is permitted. The amendments to IAS 1 and 8 will be in effect starting April 1, 2020, the first day of ATB's 2021 fiscal year.

### **4 IFRS 16 Transition**

The following table summarizes the impact of adopting IFRS 16 on ATB's consolidated balance sheet at April 1, 2019. Prior period amounts have not been restated.

	As at March 31, 2019		As at April 1, 2019
	IAS 17		IFRS 16
(\$ in thousands)	carrying amount	Impact of adoption	carrying amount
Property and equipment	285,634	12,620	298,254
Other liabilities	1,346,904	12,620	1,359,524



## **5** Financial Instruments

### a. Classification and Carrying Value

The following tables summarize the classification, carrying value and fair value of ATB's financial instruments as at September 30, 2019, and March 31, 2019.

As at September 30, 2019 (\$ in thousands)	Financial instruments classified as at FVTPL	Financial instruments designated as at FVTPL	Financial instruments classified as at FVOCl		Financial instruments measured at amortized cost	Total carrying value
Financial assets						
Cash	\$-	\$-	\$ -	\$ -	\$ 160,938	\$ 160,938 <sup>(</sup>
Interest-bearing deposits with financial institutions	-	731,793	-	-	-	731,793 <sup>(</sup>
Securities measured at fair value through profit or loss (FVTPL)	39,710	13,039	-	-	-	52,749
Securities measured at fair value through other comprehensive income (FVOCI)	-	-	4,505,615	4,535	-	4,510,150
Securities purchased under reverse repurchase agreements	-	-	-	-	400,267	400,267
Total securities	39,710	13,039	4,505,615	4,535	400,267	4,963,166 <sup>(*</sup>
Business	-	-	-	-	23,383,492	23,383,492
Residential mortgages	-	-	-	-	16,262,712	16,262,712
Personal	-	-	-	-	6,560,226	6,560,226
Credit card	-	-	-	-	772,763	772,763
Allowance for loan losses	-	-	-	-	(672,134)	(672,134)
Total loans	-	-	-	-	46,307,059	46,307,059
Derivative financial instruments	656,492	-	-	-	-	656,492
Other assets	-	-	-	-	317,371	317,371
Total other assets	656,492	-	-	-	317,371	973,863
Financial liabilities						
Redeemable fixed-date deposits	\$-	\$ -	\$-	\$ -	\$ 1,730,724	\$ 1,730,724
Non-redeemable fixed-date deposits	-	-	-	-	9,017,774	9,017,774
Saving accounts	-	-	-	-	9,538,501	9,538,501
Transaction accounts	-	-	-	-	8,490,339	8,490,339
Notice accounts	-	-	-	-	7,435,852	7,435,852
Total deposits	-	-	-	-	36,213,190	36,213,190
Securities sold under repurchase agreements	-	-	-	-	197,159	197,159 <sup>(</sup>
Wholesale borrowings	-	283,319	-	-	2,355,904	2,639,223 <sup>(</sup>
Collateralized borrowings	-	-	-	-	8,893,694	8,893,694 <sup>((</sup>
Derivative financial instruments	450,929	-	-	-	-	450,929 <sup>(</sup>
Other liabilities	-	-	-	-	1,347,966	1,347,966 <sup>(</sup>
Total other liabilities	450,929	283,319	-	-	12,794,723	13,528,971
Subordinated debentures	-	-	-	-	298,188	298,188

1 Fair value is estimated to equal carrying value.

2 Fair value of loans is estimated at \$48,084,546.

3 Fair value of deposits is estimated at \$36,101,807.

4 Fair value of wholesale borrowings is estimated at \$2,709,587.

5 Fair value of collateralized borrowings is estimated at \$9,027,530.

6 Fair value of subordinated debentures is estimated at \$302,481.

Financial instruments (\$ in thousands)   Financial classified as at (assified as at (b inbusands)   Financial instruments (\$ in thousands)   Financial (\$ in thousands)   Total carrying (\$ in thousands)   Total instruments (\$ in thousands)   Total instruments (\$ in thousands)   Total instruments (\$ in thousands)   Total instruments (\$ in thousands)							
As at March 31, 2019 (5 in thousands)   classified as at FVTPL   designated as at FVDC   designated as at FVDC   measured at as at FVDC   Total carrying and true     Cash   \$ -   \$ -   \$ -   \$ 200,002   (1)     Interest-bearing deposits with financial institutions   1,097,307   -   -   1,097,307   -     Securities measured at FVTPL   \$ 3,502   15,000   -   -   68,502     Securities measured at FVCI   -   3,910,168   1,628   -   3,911,796     Securities measured at FVCI   -   -   -   400,355   4380,653   (1)     Total securities   \$ 3,502   15,000   3,910,168   1,628   400,355   4,380,739     Business   -   -   -   23,83,674   23,83,674   23,83,674   23,83,674   23,83,674   23,83,674   6,667,543   6,667,543   6,667,543   6,667,543   6,667,543   6,667,543   6,667,543   6,667,543   6,667,543   6,667,543   6,667,543   20,702,724   10,044,943   10,002,943   10,02,943		Financial	Financial	Financial	Financial	Financial	
(f in thousands)   FVTPL   as at FVTPL   as at FVTPL   as at FVCOL   amortized cost   value     Financial assets   -   \$-   \$-   \$-   \$200,002   (1)     Interest-bearing deposits with financial institutions   1.097,307   -   -   68,502     Securities measured at FVTPL   53,502   15,000   -   -   400,355   400,355     Securities measured at FVOCI   -   3,910,168   1,628   -   3,910,766     Securities measured at FVOCI   -   3,910,168   1,628   400,355   4380,653     Total securities   53,502   15,000   3,910,168   1,628   400,355   4380,653     Business   -   -   -   23,83,674   23,83,674   23,83,674   23,83,674     Business   -   -   -   -   23,83,674   23,83,674   23,83,674   23,83,674   23,83,674   23,83,674   23,83,674   23,83,674   23,83,674   23,83,674   23,83,674   23,83,674   23,83,674   23,83,674		instruments	instruments	instruments	instruments	instruments	
Financial assets     Cash   \$ -   \$ -   \$ -   \$ -   \$ 200,002   \$ 200,002   \$ 1,097,307   (1)     Interest-bearing deposits with   -   1,097,307   -   -   1,097,307   (1)     Securities measured at FVIPL   53,502   15,000   -   -   68,502     Securities measured at FVOCI   -   3,910,168   1,628   -   3,911,796     Securities areasured at FVOCI   -   -   400,355   400,355   400,355     Total securities   53,502   15,000   3,910,168   1,628   400,355   4380,653   (1)     Residential mortgages   -   -   -   23,833,674   23,833,674   23,833,674   23,833,674   23,833,674   23,833,674   23,833,674   23,833,674   16,488,739   16,448,739   16,648,739   16,648,739   16,648,739   16,648,739   16,648,739   16,648,739   16,649,131   10,041   10,064,913   10,044,913   10,044,913   10,044,913   10,044,913   10,044,913   10,044,913	As at March 31, 2019	classified as at	designated	classified	designated	measured at	Total carrying
Cash   \$-   \$-   \$-   \$-   \$ 200,002   \$ 200,002   \$ 200,002   \$ 200,002   \$ 200,002   \$ 1,097,307   -   -   -   1,097,307   ·   -   -   1,097,307   ·   -   -   68,502     Securities measured at FVDCI   -   -   3,910,168   1,628   -   3,911,796   3,910,168   1,628   400,355   400,355   400,355   400,355   repurchase agreements   -   -   23,833,674   23,830,674   23,833,674   23,838,674   23,838,674   23,838,674   23,838,674   23,838,674   23,838,674   23,838,674   23,838,674   23,838,674   23,838,674   23,838,674   23,838,674	(\$ in thousands)	FVTPL	as at FVTPL	as at FVOCI	as at FVOCI	amortized cost	value
Interest-bearing deposits with financial institutions   1,097,307   -   -   1,097,307     Securities measured at FVDEL   53,502   15,000   -   -   68,502     Securities purchased under reverse repurchase agreements   -   -   400,355   400,355   400,355     Total securities   53,502   15,000   3,910,168   1,628   -   23,833,674   23,833,674     Business   -   -   23,833,674   23,833,674   23,833,674   23,833,674     Residential mortgages   -   -   -   6,667,543 <t< th=""><th>Financial assets</th><th></th><th></th><th></th><th></th><th></th><th></th></t<>	Financial assets						
financial institutions   Securities measured at FVTPL 53,502 15,000 - - 68,502   Securities measured at FVOCI - 3,910,168 1,628 - 400,355 400,355   repurchase agreements - - - 400,355 400,355 4,800,653 (n)   Total securities 53,502 15,000 3,910,168 1,628 400,355 4,380,653 (n)   Business - - - 23,833,674 23,833,6	Cash	\$ -	\$ -	\$ -	\$ -	\$ 200,002	\$ 200,002 (1)
financial institutions   Securities measured at FVOCI 53,502 15,000 - - 68,502   Securities measured at FVOCI - 3,910,168 1,628 - 3,911,796   Securities purchase agreements - - 400,355 400,355 400,355   Total securities 53,502 15,000 3,910,168 1,628 400,355 4,380,653 (1)   Business - - - 23,833,674 23,833	Interest-bearing deposits with	-	1,097,307	-	-	-	1,097,307 (1)
Securities measured at FVOCI   -   3,910,168   1,628   -   3,911,796     Securities purchased under reverse repurchase agreements   -   -   400,355   400,355     Total securities   53,502   15,000   3,910,168   1,628   400,355   4,380,653   (1)     Business   -   -   23,833,674   23,833,674   23,833,674   23,833,674     Residential mortgages   -   -   16,438,739   16,438,739   16,438,739     Credit card   -   -   730,681   730,724   47,005,724   47,005,724   47,005,724   47,005,724   47,005,724   14,00,702   71,713,913   73,914,475   52,047,475   52,047,475   52,047,475   52,047,475   52,047,475<							
Securities purchase agreements   -   -   400,355   400,355     Total securities   53,502   15,000   3,910,168   1,628   400,355   4,380,653   (n)     Business   -   -   23,833,674   23,681   10,040,643   10,064,041   10,047,045   10,047,045   10,047,045   10,044,043   10,004,043   10,004,043   10,004,043   10,004,043	Securities measured at FVTPL	53,502	15,000	-	-	-	68,502
repurchase agreements   53,502   15,000   3,910,168   1,628   400,355   4,380,653   (1)     Business   -   -   -   23,833,674   23,833,734   23,642,070   23,642,070   23,	Securities measured at FVOCI	-	-	3,910,168	1,628	-	3,911,796
Total securities   53,502   15,000   3,910,168   1,628   400,355   4,380,653   (1)     Business   -   -   -   23,833,674   23,834,83   10,004,743   10,004,743   10,004,04	Securities purchased under reverse	-	-	-	-	400,355	400,355
Total securities - - 23,833,674 23,833,674 23,833,674   Residential mortgages - - - 16,438,739 16,438,739   Personal - - - 6,667,543 6,667,543   Credit card - - - 730,681 730,681   Allowance for loan losses - - - 730,681 730,681   Credit card - - - 730,681 730,681 730,681   Allowance for loan losses - - - 47,005,724 47,765 S,04,475 S,047,475 S,047,475 S,047,475 </td <td>repurchase agreements</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	repurchase agreements						
Residential mortgages - - - 16,438,739 16,438,739 16,438,739   Personal - - - 6,667,543 6,667,543 6,667,543   Allowance for loan losses - - - 730,681 730,681 730,681   Allowance for loan losses - - - 730,681 730,681 730,681   Allowance for loan losses - - - 47,005,724 47,005,724 (664,913)   Derivative financial instruments 642,070 - - 642,070 - 642,070   Other assets - - - 223,418 223,418 223,418 704,046   Total other assets 642,070 - - 223,418 865,488 10   Financial liabilities - - - 2,047,475 \$2,047,475 \$2,047,475   Saving accounts - - - 9,176,459 9,176,459 \$3,5921,940 10,004,043 10,004,043 10,004,043 10,004,043 10,004,043 10,004,043 10,004,043 10,004,043 10,004,043<	Total securities	53,502	15,000	3,910,168	1,628	400,355	4,380,653 (1)
Personal - - - 6,667,543 6,667,543 6,667,543   Credit card - - - 730,681 730,681 730,681   Allowance for loan losses - - - 730,681 730,681 730,681   Allowance for loan losses - - - 664,913) (664,913) (664,913)   Total loans - - - 47,005,724 47,005,724 (2)   Derivative financial instruments 642,070 - - 642,070   Other assets - - - 223,418 223,418 223,418 10)   Other assets 642,070 - - 223,418 865,488 (1)   Financial liabilities - - - 2,047,475 \$ 2,047,475	Business	-	-	-	-	23,833,674	23,833,674
Credit card - - - 730,681 730,681 730,681   Allowance for loan losses - - - (664,913) (664,913)   Total loans - - 47,005,724 47,005,724 47,005,724   Derivative financial instruments 642,070 - - 642,070   Other assets - - - 223,418 223,418   Total other assets 642,070 - - 223,418 223,418   Total other assets 642,070 - - 223,418 223,418   Financial liabilities Redeemable fixed-date deposits \$- \$- 9,176,459 9,176,459   Saving accounts - - - 9,176,459 9,176,459 9,176,459   Notice accounts - - - 9,176,459 9,176,459 9,176,459   Saving accounts - - - 7,574,046 7,574,046 7,574,046   Notice accounts - - - 7,574,046 7,574,046 7,574,046   Securities sold under repurchase <td>Residential mortgages</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>16,438,739</td> <td>16,438,739</td>	Residential mortgages	-	-	-	-	16,438,739	16,438,739
Allowance for loan losses   -   -   -   (664,913)   (664,913)     Total loans   -   -   -   47,005,724   47,005,724   47,005,724   7005,724   47,005,724   7005,724   47,005,724   7005,724   47,005,724   723,418   223,418   223,418   223,418   701   701   -   -   223,418   223,418   223,418   701   701   701   -   -   223,418   701   7026   7119,926   7119,926   <	Personal	-	-	-	-	6,667,543	6,667,543
Total loans   -   -   -   47,005,724   42,070   Observation   Constrained in the sets   Constrained in the sets   Constrained in the sets   642,070   -   -   223,418   203,414   203,414   203,414   203,414   203,414   203,414   204,417   204,417   204,417,55   2,047,475   2,047,475   <	Credit card	-	-	-	-	730,681	730,681
Derivative financial instruments   642,070   -   -   -   642,070     Other assets   -   -   -   223,418   865,488   (1)     Financial liabilities   Redeemable fixed-date deposits   \$   -   -   2,047,475   \$ 2,047,475   \$ 2,047,475   \$ 2,047,475   \$ 2,047,475   \$ 2,047,475   \$ 2,047,475   \$ 2,047,475   \$ 2,047,475   \$ 2,047,475   \$ 2,047,475   \$ 2,047,475   \$ 2,047,475   \$ 2,047,475   \$ 2,047,475   \$ 2,047,475   \$ \$ 2,047,475   \$ \$ 2,047,475   \$ \$ 2,047,475   \$ \$ 2,047,475   \$ \$ \$ 2,047,475   \$ \$ \$ 2,047,475   \$ \$ \$ \$ 2,047,475   \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Allowance for loan losses	-	-	-	-	(664,913)	(664,913)
Other assets   -   -   -   223,418   223,418   223,418   223,418   223,418   865,488   (1)     Total other assets   642,070   -   -   223,418   865,488   (1)     Financial liabilities   Redeemable fixed-date deposits   \$ -   \$ -   \$ 2,047,475   \$ 2,047	Total loans	-	-	-	-	47,005,724	47,005,724 (2)
Total other assets 642,070 - - 223,418 865,488 (1)   Financial liabilities Redeemable fixed-date deposits \$ - \$ - \$ - \$ 2,047,475 <td< td=""><td>Derivative financial instruments</td><td>642,070</td><td>-</td><td>-</td><td>-</td><td>-</td><td>642,070</td></td<>	Derivative financial instruments	642,070	-	-	-	-	642,070
Financial liabilities   Redeemable fixed-date deposits \$ - \$ - \$ - \$ - \$ 2,047,475 \$ 2,047,475   Non-redeemable fixed-date deposits - - - 9,176,459 9,176,459   Saving accounts - - - 9,176,459 9,176,459   Transaction accounts - - - 10,004,043 10,004,043   Notice accounts - - - 7,574,046 7,574,046   Notice accounts - - - 7,119,926 7,119,926   Total deposits - - - 35,921,949 35,921,949 (3)   Securities sold under repurchase - - - - - (1)   agreements - - - - - - (3)   Collateralized borrowings - 279,908 - - 3,339,158 3,619,066 (4)   Other liabilities 507,146 - - - 507,146 - 507,146 -   Total other liabilities 507,146	Other assets	-	-	-	-	223,418	
Redeemable fixed-date deposits \$ - \$ - \$ - \$ - \$ 2,047,475 \$ 2,047,475   Non-redeemable fixed-date deposits - - - 9,176,459 9,176,459   Saving accounts - - - 9,176,459 9,176,459   Saving accounts - - - 10,004,043 10,004,043   Transaction accounts - - - 7,574,046 7,574,046   Notice accounts - - - 7,119,926 7,119,926   Total deposits - - - 35,921,949 35,921,949 (3)   Securities sold under repurchase - - - - - (1)   agreements - - - - - - (1)   Uholesale borrowings - 279,908 - - 3,339,158 3,619,066 (4)   Collateralized borrowings - - - - 507,146 (5)   Derivative financial instruments 507,146 - - - 1,255,742 1,255,742	Total other assets	642,070	-	-	-	223,418	865,488 (1)
Non-redeemable fixed-date deposits - - - 9,176,459 9,176,459   Saving accounts - - 10,004,043 10,004,043   Transaction accounts - - 7,574,046 7,574,046   Notice accounts - - 7,119,926 7,119,926   Total deposits - - - 35,921,949 35,921,949 35   Securities sold under repurchase -	Financial liabilities						
Saving accounts - - - 10,004,043 10,004,043   Transaction accounts - - 7,574,046 7,574,046   Notice accounts - - 7,119,926 7,119,926   Total deposits - - - 35,921,949 35,921,949 35   Securities sold under repurchase - - - - - - - - 10   agreements - <td< td=""><td>•</td><td>\$ -</td><td>\$ -</td><td>\$ -</td><td>\$ -</td><td>\$ 2,047,475</td><td>\$ 2,047,475</td></td<>	•	\$ -	\$ -	\$ -	\$ -	\$ 2,047,475	\$ 2,047,475
Transaction accounts - - - 7,574,046 7,574,046 7,574,046 7,574,046 7,574,046 7,574,046 7,574,046 7,574,046 7,119,926 7,1	Non-redeemable fixed-date deposits	-	-	-	-	9,176,459	9,176,459
Notice accounts   -   -   7,119,926   35,921,949	Saving accounts	-	-	-	-	10,004,043	
Total deposits - - 35,921,949 35,921,949 (3)   Securities sold under repurchase agreements -	Transaction accounts	-	-	-	-		
Securities sold under repurchase agreements - - - - - - (1)   Wholesale borrowings - 279,908 - - 3,339,158 3,619,066 (4)   Collateralized borrowings - - - 8,965,829 8,965,829 (5)   Derivative financial instruments 507,146 - - - 507,146 (1)   Other liabilities - - - 1,255,742 1,255,742 (1)   Total other liabilities 507,146 279,908 - 13,560,729 14,347,783	Notice accounts	-	-	-	-	7,119,926	
agreements   Wholesale borrowings - 279,908 - - 3,339,158 3,619,066 (4)   Collateralized borrowings - - - 8,965,829 8,965,829 (5)   Derivative financial instruments 507,146 - - - 507,146 (1)   Other liabilities - - - 1,255,742 1,255,742 (1)   Total other liabilities 507,146 279,908 - - 13,560,729 14,347,783	Total deposits	-	-	-	-	35,921,949	
Wholesale borrowings - 279,908 - - 3,339,158 3,619,066 (4)   Collateralized borrowings - - - 8,965,829 8,965,829 (5)   Derivative financial instruments 507,146 - - - 507,146 (1)   Other liabilities - - - 1,255,742 1,255,742 (1)   Total other liabilities 507,146 279,908 - - 13,560,729 14,347,783		-	-	-	-	-	_ (1)
Collateralized borrowings - - - - 8,965,829 8,965,829 (5)   Derivative financial instruments 507,146 - - - 507,146 (1)   Other liabilities - - - 1,255,742 1,255,742 (1)   Total other liabilities 507,146 279,908 - - 13,560,729 14,347,783							
Derivative financial instruments   507,146   -   -   -   507,146   (1)     Other liabilities   -   -   -   -   1,255,742   1,255,742   (1)     Total other liabilities   507,146   279,908   -   -   13,560,729   14,347,783	0	-	279,908	-	-		
Other liabilities   -   -   -   1,255,742   1,255,742   (1)     Total other liabilities   507,146   279,908   -   -   13,560,729   14,347,783   (1)	5	-	-	-	-	8,965,829	
Total other liabilities   507,146   279,908   -   -   13,560,729   14,347,783		507,146	-	-	-	-	
	Other liabilities	-	-	-	-		
Subordinated debentures 339,140 339,140 <sup>(6)</sup>	Total other liabilities	507,146	279,908	-	-		
	Subordinated debentures	-	-	-	-	339,140	339,140 (6)

1 Fair value is estimated to equal carrying value.

2 Fair value of loans is estimated at \$48,675,761.

3 Fair value of deposits is estimated at \$35,788,176.

4 Fair value of wholesale borrowings is estimated at \$3,675,152.

5 Fair value of collateralized borrowings is estimated at \$8,960,825.

6 Fair value of subordinated debentures is estimated at \$342,249.



### b. Fair-Value Hierarchy

The following tables present the financial instruments ATB has recognized at fair value, classified using the fair-value hierarchy described in note 5 to the consolidated financial statements for the year ended March 31, 2019. Transfers between fair-value levels can result from additional, changes in, or new information regarding the availability of quoted market prices or observable market inputs. For the six months ended September 30, 2019, and the year ended March 31, 2019, there were no transfers of financial instruments between Levels 1 and 2 or into and out of Level 3.

As at September 30, 2019				
(\$ in thousands)	Level 1	Level 2	Level 3	Total
Financial assets				
Interest-bearing deposits with financial institutions	\$ -	\$ 731,793	\$ -	\$ 731,793
Securities				
Securities measured at FVTPL	13,037	-	39,712	52,749
Securities measured at FVOCI	4,505,615	-	4,535	4,510,150
Other assets				
Derivative financial instruments	-	656,492	-	656,492
Total financial assets	\$ 4,518,652	\$ 1,388,285	\$ 44,247	\$ 5,951,184
Financial liabilities				
Wholesale borrowings	-	283,319	-	283,319
Other liabilities				
Derivative financial instruments	1,377	449,552	-	450,929
Total financial liabilities	\$ 1,377	\$ 732,870	\$ -	\$ 734,247
As at March 21, 2010				
As at March 31, 2019 (\$ in thousands)	Level 1	Level 2	Level 3	Total
	Level i	Level 2	Levers	Total
Financial assets				
Interest-bearing deposits with financial institutions	\$ -	\$ 1,097,307	\$ -	\$ 1,097,307
Securities				
Securities measured at FVTPL	33,062	-	35,440	68,502
Securities measured at FVOCI	3,910,168	-	1,628	3,911,796
Other assets	1 0 6 0	640.040		642.070
Derivative financial instruments	1,860	640,210	-	642,070
Total financial assets	\$ 3,945,090	\$ 1,737,517	\$ 37,068	\$ 5,719,675
Financial liabilities				
Wholesale borrowings	-	279,908	-	279,908
Other liabilities				
Derivative financial instruments	2,803	504,343	-	507,146

ATB performs a sensitivity analysis for fair-value measurements classified as Level 3, substituting one or more reasonably possible alternative assumptions for the unobservable inputs. The sensitivity analysis is detailed in note 7 for other securities designated at fair value through profit and loss (FVTPL).

The following table presents the changes in fair value of Level 3 financial instruments for the six months ended September 30, 2019.

(\$ in thousands)	Securities designated as at FVOCI	Securities classified as at FVTPL
Fair value as at March 31, 2019	\$ 1,628	\$ 35,440
Total realized and unrealized gains included in net income	-	2,846
Total realized and unrealized losses included in other comprehensive income	(310)	-
Purchases and issuances	3,217	6,224
Sales and settlements	-	(4,798)
Fair value as at September 30, 2019	\$ 4,535	\$ 39,712
Change in unrealized gains included in income with respect to		
financial instruments held as at September 30, 2019	\$ -	\$ 2,846

The interim condensed consolidated statement of income-line-item net gains on securities captures both realized and unrealized fair-value movements on all financial instruments classified and designated at FVTPL and realized gains on securities measured at fair value through other comprehensive income (FVOCI).

## **6 Financial Instruments – Risk Management**

ATB has included certain disclosures required by IFRS 7 in the Risk Management section of the MD&A, which is an integral part of the interim condensed consolidated financial statements. The use of financial instruments exposes ATB to credit, liquidity, market, interest rate, and foreign-exchange risk. ATB's risk management practices and key measures are disclosed in the Risk Management section of the MD&A in the 2019 annual and corporate social responsibility report.

## **7** Securities

The following table shows the carrying value of securities by remaining term to maturity and net of valuation provisions.

As at			S	eptember 30	March 31
(\$ in thousands)				2019	2019
				Total	Total
				carrying	carrying
	Within 1 year	1–5 years	Over 5 years	value	value
Securities measured at FVTPL					
Issued or guaranteed by the Canadian federal or provincial					
governments	\$ 13,037	\$ -	\$ -	\$ 13,037	\$ 15,000
Other securities	-	34,073	5,639	39,712	53,502
Total securities measured at FVTPL	\$ 13,037	\$ 34,073	\$ 5,639	\$ 52,749	\$ 68,502
Securities measured at FVOCI					
Issued or guaranteed by the Canadian federal or provincial					
governments	\$ 2,046,228	\$ 2,396,541	\$ 62,845	\$ 4,505,615	\$ 3,910,168
Other securities	-	-	4,535	4,535	1,628
Total securities measured at FVOCI	\$ 2,046,228	\$ 2,396,541	\$ 67,380	\$ 4,510,150	\$ 3,911,796
Securities purchased under reverse repurchase agreements					
Issued or guaranteed by the Canadian federal or provincial					
governments	\$ 400,267	\$ -	\$ -	\$ 400,267	\$ 400,355
Total securities purchased under reverse repurchase					
agreements	\$ 400,267	\$ -	\$ -	\$ 400,267	\$ 400,355



Securities Measured at Fair Value Through Profit and Loss – Other Securities

These securities in the current year relate to investments made by AltaCorp and investments made by ATB into a broad range of private Alberta companies. There is no observable market price for the investments made in these private Alberta companies as at the balance sheet date. ATB estimated the fair value using a combination of discounted cash flows and market multiples derived from quoted prices of comparative companies, specifically the expected earnings before interest, income tax, depreciation, and amortization (EBITDA). The key assumptions in this model are the exit multiple of 6.0 to 8.0, the weighted average cost of capital of 20.0% to 21.0%, and the EBITDA multiple of 3.34 to 11.62. A 0.5 increase in the exit multiple, a 1.0% decrease in the weighted average cost of capital, and a 0.5 increase in the EBITDA multiple would increase the fair value by \$3.1 million (June 2019: \$3.4 million; September 2018: \$2.7 million). The estimate is also adjusted for the effect of the non-marketability of these investments.

### 8 Loans

In the performing retail portfolio, the credit quality of each borrower is assessed based on their Beacon score. The following table outlines the borrower's score assigned to each range.

Risk assessment	Beacon score range
Very low risk	800-900
Low risk	700-799
Medium risk	620-699
High risk	619 or lower

For performing non-retail loans, the credit quality of each borrower is assessed and assigned a borrower risk rating (BRR), with the following table outlining the BRR assigned to each range.

Risk assessment	BRR range
Very low risk	1-4
Low risk	5-7
Medium risk	8-9
High risk	10-13

### Credit Quality

The following table presents the gross carrying amount of loans and the full contractual amount of undrawn loan commitments subject to the impairment requirements under IFRS 9.

As at		5	•	September 30				March 31
				2019				2019
	Perfo	rming	Impaired		Perfor	ming	Impaired	
(\$ in thousands)	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
Very low risk	\$ 2,928,295	\$ 406,834	\$ -	\$ 3,335,129	\$ 3,051,685	\$ 329,503	\$ -	\$ 3,381,188
Low risk	6,157,092	7,972,320	-	14,129,412	6,975,076	7,571,098	-	14,546,174
Medium risk	1,405,008	3,072,343	-	4,477,351	1,574,296	2,774,313	-	4,348,609
High risk	-	544,602	-	544,602	3,408	532,346	-	535,754
Not rated	25,686	87,130	-	112,816	186,953	13,986	-	200,939
Impaired	-	-	784,182	784,182		_	821,010	821,010
Total business	10,516,081	12,083,229	784,182	23,383,492	11,791,418	11,221,246	821,010	23,833,674
Very low risk	6,502,354	14,229	-	6,516,583	6,663,812	14,392	-	6,678,204
Low risk	5,773,426	25,427	-	5,798,853	5,842,586	25,892	-	5,868,478
Medium risk	2,767,169	42,792	-	2,809,961	2,779,640	37,595	-	2,817,235
High risk	665,329	357,053	-	1,022,382	634,932	339,389	_	974,321
Not rated	16,544	4,067		20,611	18,176	850	_	19,026
Impaired	10,544	4,007	94,322		18,176	000	01 /75	
Total residential	-	-	94,522	94,322	-	-	81,475	81,475
mortgages	15,724,822	443,568	94,322	16,262,712	15,939,146	418,118	81,475	16,438,739
Very low risk	2,563,022	12,215	-	2,575,237	2,571,482	15,264	-	2,586,746
Low risk	2,191,274	76,825	-	2,268,099	2,063,146	224,641	-	2,287,787
Medium risk	936,426	231,576	-	1,168,002	958,758	264,940	-	1,223,698
High risk	261,458	187,197	-	448,655	280,698	187,243	-	467,941
Not rated	24,489	3,754	-	28,243	28,847	7,206	-	36,053
Impaired	-	-	71,990	71,990		-	65,318	65,318
Total personal	5,976,669	511,567	71,990	6,560,226	5,902,931	699,294	65,318	6,667,543
Very low risk	78,540	14,681	-	93,221	70,167	14,246	-	84,413
Low risk	199,999	78,986	-	278,985	182,586	77,615	-	260,201
Medium risk	154,366	61,310	-	215,676	134,752	74,598	-	209,350
High risk	35,376	59,265	-	94,641	24,806	67,151	-	91,957
Not rated	13,406	69,960	-	83,366	9,419	68,207	-	77,626
Impaired	-	-	6,874	6,874	-	-	7,134	7,134
Total credit card	481,687	284,202	6,874	772,763	421,730	301,817	7,134	730,681
Total loans Total allowance for	32,699,259	13,322,566	957,368	46,979,193	34,055,225	12,640,475	974,937	47,670,637
loan losses	(69,830)	(155,264)	(447,040)	(672,134)	(73,273)	(116,620)	(475,019)	(664,912)
Total net loans	\$ 32,629,429	\$ 13,167,302		\$ 46,307,059		\$ 12,523,855		\$ 47,005,725

As at				September 30				March 31
				2019	_			2019
	Perfor	ming	Impaired		Perfor	ming	Impaired	
(\$ in thousands)	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
Very low risk	4,156,531	13,423	-	4,169,954	4,196,800	25,059	-	4,221,859
Low risk	1,036,439	36,363	-	1,072,802	969,986	85,306	-	1,055,292
Medium risk	130,846	39,706	-	170,552	133,182	43,728	-	176,910
High risk	14,172	23,410	-	37,582	15,328	28,796	-	44,124
Not rated	48,169	5,717	-	53,886	12,544	10,275	-	22,819
Total undrawn loan commitments – retail	\$ 5,386,157	\$ 118,619	-	\$ 5,504,776	\$ 5,327,840	\$ 193,164	\$ -	\$ 5,521,004
Very low risk	4,256,376	286,060	-	4,542,436	4,770,110	292,746	-	5,062,856
Low risk	2,946,298	2,808,849	-	5,755,147	3,258,313	3,485,152	-	6,743,465
Medium risk	241,403	531,585	-	772,988	254,893	675,335	-	930,228
High risk	49	110,406	-	110,455	180	297,076	-	297,256
Not rated	37,136	230,877	-	268,013	39,034	206,142	-	245,176
Total undrawn loan commitments –								
non-retail	\$ 7,481,262	\$ 3,967,777	-	\$ 11,449,039	8322530	\$ 4,956,451	\$ -	\$ 13,278,981

### Loans Past Due

The following are the loans past due but not impaired because they are less than 90 days past due or because it is otherwise reasonable to expect timely collection of principal and interest.

As at September 30, 2019 (\$ in thousands)	Residential mortgages	Business	Personal	Credit card	Total	Percentage of total gross loans
Up to 1 month <sup>(1)</sup>	\$ 110,575	\$ 39,578	\$ 58,304	\$ 40,835	\$ 249,292	0.53%
Over 1 month, up to 2 months	105,535	86,727	64,325	9,719	266,306	0.57%
Over 2 months, up to 3 months	33,334	39,222	16,887	4,518	93,961	0.20%
Over 3 months	1,985	10,250	539	6,886	19,660	0.04%
Total past due but not impaired	\$ 251,429	\$ 175,777	\$ 140,055	\$ 61,958	\$ 629,219	1.3%
As at March 31, 2019	Residential					Percentage of
(\$ in thousands)	mortgages	Business	Personal	Credit card	Total	total gross loans
Up to 1 month <sup>(1)</sup>	\$ 106,851	\$ 20,177	\$ 55,575	\$ 41,340	\$ 223,943	0.47%
Over 1 month, up to 2 months	113,344	107,037	55,719	9,456	285,556	0.60%
Over 2 months, up to 3 months	14,869	21,635	16,754	3,870	57,128	0.12%
Over 3 months	2,148	13,846	2,239	6,205	24,438	0.05%
Total past due but not impaired	\$ 237,212	\$ 162,695	\$ 130,287	\$ 60,871	\$ 591,065	1.2%

1 Loans past due by one day are not disclosed, as they are not administratively considered past due.



# 9 Allowance for Loan Losses

## Key Inputs and Assumptions

Measuring expected credit losses is based on a complex calculation that involves a number of variables and assumptions. The key inputs for determining expected credit losses are:

- A borrower's credit quality, reflected through changes in risk ratings;
- Forward-looking macroeconomic conditions;
- Changes to the probability-weighted scenarios; and
- Stage migration as a result of the inputs noted above.

	For the three months ended September 30, 2019								
(\$ in thousands)	Balance at beginning of period	Provision for loan losses	Net Write-offs	Discounted cash flows on impaired loans and other	Balance at end of period				
Business	\$ 553,247	\$ 18,587	\$ (22,934)	\$ (3,996)	\$ 544,904				
Residential mortgages	6,928	878	(895)	39	6,950				
Personal	76,162	10,861	(9,927)	(132)	76,964				
Credit card	43,355	2,005	(2,044)	-	43,316				
Total	\$ 679,692	\$ 32,331	\$ (35,800)	\$ (4,089)	\$ 672,134				

	For the three months ended September 30, 2018								
(\$ in thousands)	Balance at beginning of period	Provision for loan losses	Net Write-offs	Discounted cash flows on impaired loans and other	Balance at end of period				
Business	\$ 384,565	\$ 33,077	\$ (20,438)	\$ (1,277)	\$ 395,927				
Residential mortgages	4,203	(480)	(121)	102	3,704				
Personal	57,882	7,246	(7,991)	(63)	57,074				
Credit card	25,460	13,199	(3,608)	(14)	35,037				
Total	\$ 472,110	\$ 53,042	\$ (32,158)	\$ (1,252)	\$ 491,742				

		For the six months ended September 30, 2019								
(\$ in thousands)	Balance at beginning of period	Provision for loan losses	Net Write-offs	Discounted cash flows on impaired loans and other	Balance at end of period					
Business	\$ 546,825	\$ 60,487	\$ (55,220)	\$ (7,188)	\$ 544,904					
Residential mortgages	5,493	2,685	(1,229)	1	6,950					
Personal	71,498	25,451	(19,758)	(227)	76,964					
Credit card	41,097	9,796	(7,530)	(47)	43,316					
Total	\$ 664,913	\$ 98,419	\$ (83,737)	\$ (7,461)	\$ 672,134					

		For the six months ended September 30, 2018							
(\$ in thousands)	Balance at beginning of period	Provision for loan losses	Net Write-offs	Discounted cash flows on impaired loans and other	Balance at end of period				
Business	\$ 342,366	\$ 85,962	\$ (28,502)	\$ (3,899)	\$ 395,927				
Residential mortgages	5,406	(1,153)	(486)	(63)	3,704				
Personal	59,201	17,305	(19,211)	(221)	57,074				
Credit card	39,657	1,250	(5,876)	6	35,037				
Total	\$ 446,630	\$ 103,364	\$ (54,075)	\$ (4,177)	\$ 491,742				

The following tables reconcile the opening and closing allowances for loans by stage for each major category.

Allowance for loan losses – business	For the thr	For the three months ended September 30, 2019				For the three months ended September 30, 2018				
	Performing		Impaired		Perfor	ning	Impaired			
(\$ in thousands)	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total		
Balance at beginning of period	\$ 11,157	\$ 95,966	\$ 446,124	\$ 553,247	\$ 23,545	\$ 37,018	\$ 324,002	\$ 384,565		
Provision for loan losses										
Transfers into (out of) Stage 1 <sup>(1)</sup>	1,925	(1,930)	5	-	(2,505)	2,415	90	-		
Transfers into (out of) Stage 2 <sup>(1)</sup>	3,733	(6,107)	2,374	-	(8,129)	6,098	2,031	-		
Transfers into (out of) Stage 3 <sup>(1)</sup>	3,011	(19,308)	16,297	-	(2,497)	(15,287)	17,784	-		
New originations <sup>(2)</sup>	4,890	14,915	17,622	37,427	3,369	3,131	4,531	11,031		
Repayments <sup>(3)</sup>	(774)	(8,874)	(12,987)	(22,635)	(1,161)	(2,490)	(157)	(3,808)		
Remeasurements <sup>40</sup>	(8,163)	36,254	(24,296)	3,795	10,713	11,615	3,526	25,854		
Write-offs	-	-	(25,398)	(25,398)	-	-	(21,279)	(21,279)		
Recoveries	-	-	2,464	2,464	-	-	841	841		
Discounted cash flows on impaired loans and other	1	(14)	(3,983)	(3,996)	(13)	(48)	(1,216)	(1,277)		
Balance at end of period	\$ 15,780	\$ 110,902	\$ 418,222	\$ 544,904	\$ 23,322	\$ 42,452	\$ 330,153	\$ 395,927		



#### Allowance for loan losses -

residential mortgages	For the thre	nded September 3	For the three months ended September 30, 2018					
	Performing		Impaired		Performing		Impaired	
(\$ in thousands)	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
Balance at beginning of period	\$ 2,148	\$ 1,646	\$ 3,134	\$ 6,928	\$ 1,727	\$ 1,007	\$ 1,469	\$ 4,203
Provision for loan losses								
Transfers into (out of) Stage 1 <sup>(1)</sup>	12	(11)	(1)	-	17	(19)	2	-
Transfers (out of) into Stage 2 <sup>(1)</sup>	(66)	(99)	165	-	(5)	(116)	121	-
Transfers (out of) into Stage 3 <sup>(1)</sup>	(30)	(724)	754	-	(57)	(439)	496	-
New originations <sup>(2)</sup>	121	82	-	203	121	29	42	192
Repayments <sup>(3)</sup>	-	(29)	-	(29)	(28)	(23)	(438)	(489)
Remeasurements <sup>49</sup>	8	723	(27)	704	(132)	426	(477)	(183)
Write-offs	-	-	(991)	(991)	-	-	(408)	(408)
Recoveries	-	-	96	96	-	-	287	287
Discounted cash flows on impaired loans and other	-	-	39	39	-	-	102	102
Balance at end of period	\$ 2,193	\$ 1,588	\$ 3,169	\$ 6,950	\$ 1,643	\$ 865	\$ 1,196	\$ 3,704

#### Allowance for loan losses -

For the three months ended September 30, 2019 For the three months ended September 30, 2018 personal Performing Impaired Performing Impaired (\$ in thousands) Stage 2 Stage 3 Total Total Stage 1 Stage 1 Stage 2 Stage 3 Balance at beginning of period \$ 76,162 \$ 40,296 \$ 13,606 \$ 22,260 \$ 28,191 \$ 9,798 \$ 19,893 \$ 57,882 Provision for loan losses Transfers (out of) into Stage 1<sup>(1)</sup> 231 236 (379) 148 -(352) 116 Transfers (out of) into Stage 2<sup>(1)</sup> (911) (969) 1,880 (775) (599) 1,374 -Transfers (out of) into Stage 3<sup>(1)</sup> (2,649) (4,149) 6,798 (2,064) (3,005) 5,069 --New originations<sup>(2)</sup> 2,006 71 476 2,553 2,227 383 419 3,029 Repayments<sup>(3)</sup> (327) (20) (350) (123) (218) (397) (3) (56) Remeasurements<sup>40</sup> 3,032 4,488 1,138 8,658 1,467 2,290 857 4,614 Write-offs (10,790) (10,790) (8,623) (8,623) -\_ Recoveries 861 861 632 632 \_ --\_ Discounted cash flows on impaired loans and other -(130) (130) (63) (63) Balance at end of period \$ 41,392 \$ 12,951 \$ 22,621 \$ 76,964 \$ 28,638 \$ 8,980 \$ 19,456 \$ 57,074

#### Allowance for loan losses -

credit cards	For the thr	ee months	ended Septemb	er 30, 2019	For the three months ended September 30, 2018				
	Performing		Impaired		Perfor	ming	Impaired		
(\$ in thousands)	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total	
Balance at beginning of period	\$ 12,199	\$ 27,263	\$ 3,893	\$ 43,355	\$ 11,909	\$ 12,368	\$ 1,183	\$ 25,460	
Provision for loan losses									
Transfers into (out of) Stage 1 <sup>(1)</sup>	996	(1,013)	17	-	1,043	(1,036)	(7)	-	
Transfers into (out of) Stage 2 <sup>(1)</sup>	5,054	(5,557)	503	-	(175)	(917)	1,092	-	
Transfers (out of) into Stage 3 <sup>(1)</sup>	(287)	(1,256)	1,543	-	84	(1,832)	1,748	-	
New originations <sup>(2)</sup>	193	102	-	295	312	133	-	445	
Repayments <sup>(3)</sup>	(83)	(197)	(2)	(282)	(182)	(949)	(1,400)	(2,531)	
$Remeasurements^{\varphi}$	(7,615)	10,477	(870)	1,992	(1,195)	13,932	2,548	15,285	
Write-offs	-	-	(5,665)	(5,665)	-	-	(4,964)	(4,964)	
Recoveries	-	-	3,621	3,621	-	-	1,356	1,356	
Discounted cash flows on impaired loans and other	8	4	(12)	-	(9)	(5)	-	(14)	
Balance at end of period	\$ 10,465	\$ 29,823	\$ 3,028	\$ 43,316	\$ 11,787	\$ 21,694	\$ 1,556	\$ 35,037	

#### Allowance for loan losses -

business	For the six m	onths ended	September	30, 2019	For the six months ended September 30, 2018				
	Performing		Impaired		Perforr	ning	Impaired		
(\$ in thousands)	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total	
Balance at beginning of period	\$ 22,314	\$ 77,863	\$ 446,648	\$ 546,825	\$ 27,702	\$ 50,214	\$ 264,450	\$ 342,366	
Provision for loan losses									
Transfers (out of) into Stage 1 <sup>(1)</sup>	(1,260)	1,088	172	-	4,383	(4,506)	123	-	
Transfers (out of) into Stage 2 <sup>(1)</sup>	(3,501)	(765)	4,266	-	(1,208)	(4,176)	5,384	-	
Transfers into (out of) Stage 3 <sup>(1)</sup>	1,651	(35,091)	33,440	-	(2,530)	(18,640)	21,170	-	
New originations <sup>(2)</sup>	9,214	28,709	40,814	78,737	6,997	6,834	7,387	21,218	
Repayments <sup>(3)</sup>	(3,686)	(18,179)	(21,857)	(43,722)	(2,408)	(4,832)	(1,010)	(8,250)	
Remeasurements <sup>(4)</sup>	(8,927)	57,378	(22,979)	25,472	(9,609)	17,570	65,033	72,994	
Write-offs	-	-	(58,618)	(58,618)	-	-	(30,079)	(30,079)	
Recoveries	-	-	3,398	3,398	-	-	1,577	1,577	
Discounted cash flows on impaired loans and other	(25)	(101)	(7,062)	(7,188)	(5)	(12)	(3,882)	(3,899)	
Balance at end of period	\$ 15,780	\$ 110,902	\$ 418,222	\$ 544,904	\$ 23,322	\$ 42,452	\$ 330,153	\$ 395,927	

Allowance for loan losses –

residential mortgages	For the six me	For the six months ended September 30, 2019					For the six months ended September 30, 2018			
	Perform	ing	Impaired		Perforn	ning	Impaired			
(\$ in thousands)	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total		
Balance at beginning of period	\$ 1,495	\$ 952	\$ 3,046	\$ 5,493	\$ 2,110	\$ 1,313	\$ 1,983	\$ 5,406		
Provision for loan losses										
Transfers (out of) into Stage 1 <sup>(1)</sup>	(3)	2	1	-	24	(26)	2	-		
Transfers (out of) into Stage 2 <sup>(1)</sup>	(440)	195	245	-	23	(161)	138	-		
Transfers (out of) into Stage 3 <sup>(1)</sup>	(113)	(1,248)	1,361	-	(68)	(478)	546	-		
New originations <sup>(2)</sup>	240	199	39	478	132	26	47	205		
Repayments <sup>(3)</sup>	-	(31)	-	(31)	(32)	(24)	(438)	(494)		
Remeasurements <sup>(4)</sup>	1,014	1,519	(295)	2,238	(546)	215	(533)	(864)		
Write-offs	-	-	(1,475)	(1,475)	-	-	(957)	(957)		
Recoveries	-	-	246	246	-	-	471	471		
Discounted cash flows on impaired loans and other	-	-	1	1	-	-	(63)	(63)		
Balance at end of period	\$ 2,193	\$ 1,588	\$ 3,169	\$ 6,950	\$ 1,643	\$ 865	\$ 1,196	\$ 3,704		

#### Allowance for loan losses -

For the six months ended September 30, 2019 For the six months ended September 30, 2018 personal Performing Impaired Performing Impaired (\$ in thousands) Stage 1 Stage 2 Stage 3 Total Stage 1 Stage 2 Total Stage 3 Balance at beginning of period \$ 38,898 \$ 71,498 \$ 11,764 \$ 20,836 \$ 27,676 \$ 11,152 \$ 20,373 \$ 59,201 Provision for loan losses Transfers (out of) into Stage 1<sup>(1)</sup> 857 131 (1,165) 308 -(548) 417 Transfers (out of) into Stage 2<sup>(1)</sup> (50) (3,401) 3,451 (2,151) 469 1,682 --Transfers (out of) into Stage 3<sup>(1)</sup> (5,602) (7,732) 13,334 (2,401) (3,700) 6,101 --New originations<sup>(2)</sup> 1,209 3,668 707 5,584 4,355 538 448 5,341 Repayments(3) (99) (595) (815) (914) (387) (236) (1,537) (121) Remeasurements<sup>(4)</sup> 9,093 8,000 3,589 20,682 2,631 512 10,358 13,501 Write-offs (10) (21) (20,524) \_ (21,127) (21,127) (20,555) Recoveries 1,369 1,344 \_ -1,369 \_ 1,344 Discounted cash flows on (221) impaired loans and other --(227) (227) (221) Balance at end of period \$ 41,392 \$ 12,951 \$ 22,621 \$ 76,964 \$ 28,638 \$ 8,980 \$ 19,456 \$ 57,074

#### Allowance for loan losses -

credit cards	For the six months ended September 30, 2019				For the six months ended September 30, 2018				
	Perform	ing	Impaired		Performing		Impaired		
(\$ in thousands)	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total	
Balance at beginning of period	\$ 10,567	\$ 26,041	\$ 4,489	\$ 41,097	\$ 13,151	\$ 24,104	\$ 2,402	\$ 39,657	
Provision for loan losses									
Transfers into (out of) Stage 1 <sup>(1)</sup>	895	(918)	23	-	1,050	(1,038)	(12)	-	
Transfers into (out of) Stage 2 <sup>(1)</sup>	3,605	(4,497)	892	-	1,849	(2,847)	998	-	
Transfers (out of) into Stage 3 <sup>(1)</sup>	(372)	(2,115)	2,487	-	89	(2,141)	2,052	-	
New originations <sup>(2)</sup>	481	254	-	735	532	242	-	774	
Repayments <sup>(3)</sup>	(265)	(979)	(2)	(1,246)	(429)	(1,711)	(2,963)	(5,103)	
Remeasurements <sup>(4)</sup>	(4,441)	12,042	2,706	10,307	(4,453)	5,077	4,955	5,579	
Write-offs	-	-	(14,666)	(14,666)	-	-	(10,484)	(10,484)	
Recoveries	-	-	7,136	7,136	-	-	4,608	4,608	
Discounted cash flows on impaired loans and other	(5)	(5)	(37)	(47)	(2)	8	-	6	
Balance at end of period	\$ 10,465	\$ 29,823	\$ 3,028	\$ 43,316	\$ 11,787	\$ 21,694	\$ 1,556	\$ 35,037	

1 Stage transfers represent movement between stages and excludes changes due to remeasurements.

2 New originations relate to new loans recognized during the period.

3 Repayments relate to loans fully repaid or derecognized and exclude loans written off where a credit loss was incurred.

4 Remeasurements represent the change in the allowance due to changes in economic factors, risk, and model parameters.

# **10 Derivative Financial Instruments**

The following table shows the fair value of derivative financial instruments, segregated between contracts in a favourable position (i.e., having positive fair value) and an unfavourable position (i.e., having negative fair value).

		9	September 30			March 31
			2019			2019
As at	Notional			Notional		
(\$ in thousands)	amount	Assets	Liabilities	amount	Assets	Liabilities
Over-the-counter contracts						
Interest rate contracts						
Swaps	\$ 30,055,156	\$ 266,815	\$ (178,192)	\$ 28,071,449	\$ 216,770	\$ (183,980)
Other	3,538,205	74,023	(40,694)	2,999,052	51,940	(31,897)
Foreign-exchange contracts						
Forwards	1,907,434	23,030	(19,611)	2,879,492	25,648	(20,482)
Cross-currency swaps	1,796,435	88,340	(36,270)	1,748,581	61,388	(24,211)
Commodity contracts						
Forwards	2,341,988	204,284	(172,864)	2,553,397	284,464	(242,324)
Embedded derivatives						
Market-linked deposits	415,511	-	(1,921)	384,098	-	(1,449)
Exchange-traded contracts						
Interest rate contracts						
Futures	3,504,000	-	(1,377)	800,000	1,860	(2,803)
Total	\$ 43,558,729	\$ 656,492	\$ (450,929)	\$ 39,436,069	\$ 642,070	\$ (507,146)



In addition to the notional amounts shown above, ATB may have made certain foreign-exchange spot deals that settle in one day. As at September 30, 2019, no such deals were made (March 31, 2019: \$112.7 million).

Refer to note 11 of the consolidated financial statements for the year ended March 31, 2019, for a more complete description of ATB's derivative-related activities.

# **11 Collateralized Borrowings**

## Canada Mortgage Bond (CMB) Program

ATB periodically securitizes residential mortgage loans by participating in the *National Housing Act* Mortgage-Backed Security (NHA-MBS) program. The MBS issued as a result of this program are pledged to the Canadian Mortgage Bond (CMB) Program or to third-party investors. The terms of this transaction do not meet the derecognition criteria as outlined in IFRS 9 *Financial Instruments*; therefore, it is accounted for as a collateralized borrowing. Refer to note 16 of the consolidated financial statements for the year ended March 31, 2019, for a more complete description of the program.

#### Credit Card Securitization

ATB entered into a program with another financial institution to securitize credit card receivables to obtain additional funding. This program allows ATB to borrow up to 85% of the amount of credit card receivables pledged. The secured credit card receivables remain on ATB's interim condensed consolidated statement of financial position and have not been transferred, as they do not qualify for derecognition. Should the amount securitized not adequately support the program, ATB will be responsible for funding this shortfall.

The following table presents the carrying amount of ATB's residential mortgage loans, credit card receivables, and assets pledged as collateral for the associated liability recognized in the interim condensed consolidated statement of financial position.

As at (\$ in thousands)	September 30 2019	March 31 2019
Principal value of mortgages pledged as collateral	\$ 7,539,084	\$ 7,610,203
ATB mortgage-backed securities pledged as collateral through repurchase agreements	896,173	1,017,580
Principal value of credit card receivables pledged as collateral	691,879	677,148
Total	\$ 9,127,136	\$ 9,304,931
Associated liabilities	\$ 8,893,694	\$ 8,965,829

## **12 Payment in Lieu of Tax**

For the payment in lieu of tax (PILOT) for three months ended September 30, 2019, ATB accrued a total of \$20.6 million (September 30, 2018: \$20.7 million). For the six months ended September 30, 2019, ATB accrued a total of \$34.8 million (September 30, 2018: \$37.9 million). The PILOT will continue to be settled by issuing subordinated debentures until ATB's Tier 2 notional capital is eliminated. The PILOT is calculated as 23.0% of net income reported under IFRS, excluding AltaCorp Capital's net income, which is subject to income tax.



# **13 Capital Management**

ATB measures and reports capital adequacy to ensure it meets the minimum levels set out by our regulator, Alberta Superintendent of Financial Institutions, while supporting the continued growth of our business.

As a Crown corporation, ATB and its subsidiaries operate under a regulatory framework established pursuant to the *ATB Act* and associated regulations and guidelines. The capital adequacy requirements for ATB are defined in a guideline authorized by the Minister, which was modelled after guidelines governing other Canadian deposit-taking institutions. ATB's minimum Tier 1 capital requirement is 7.0%, and the total capital requirement is the greater of 10.0% of risk-weighted assets or 5.0% of total assets. Risk weights are established for various on-balance-sheet and off-balance-sheet assets according to the degree of credit risk. Tier 1 capital consists of retained earnings, and Tier 2 capital consists of eligible portions of subordinated debentures and wholesale borrowings, the collective allowance for loan losses, and notional capital. Wholesale borrowings became eligible as Tier 2 capital as of December 2015 as a result of an amendment to the capital requirements guideline. Effective March 30, 2009, \$600 million of notional capital was made available to ATB. This amount decreases by 25% of net income each quarter. Effective April 1, 2017, software and other intangibles were deducted from total capital.

September 30 As at March 31 2019 (\$ in thousands) 2019 Tier 1 capital **Retained earnings** \$ 3,768,203 \$ 3,652,955 Tier 2 capital Eligible portions of: Subordinated debentures 106,402 124,727 Wholesale borrowings 1,911,888 1,853,760 225,094 189,894 Collective allowance for loan losses 70,388 Notional capital 99,199 Total Tier 2 capital 2,267,580 2,313,772 Deductions from capital Software and other intangibles 292.824 302,865 Total capital \$ 5,789,151 \$ 5,617,670 Total risk-weighted assets \$ 36,974,240 \$ 37,441,480 Risk-weighted capital ratios Tier 1 capital ratio 10.2% 9.8% Total capital ratio 15.7% 15.0%

As at September 30, 2019, ATB had exceeded both the total capital requirements and the Tier 1 capital requirement of the *Capital Adequacy* guideline.



# **14 Share Capital**

ATB's subsidiary, AltaCorp, issues the following share capital.

### (a) Authorized:

Unlimited number of Class A voting common shares without nominal or par value; Unlimited number of Class B non-voting common shares without nominal or par value.

(in thousands)	Shares	Value
Class A shares		
Balance, as of March 31, 2019	3,386	\$ 4,414
Shares issued during the year	-	-
Balance, as of September 30, 2019	3,386	\$ 4,414
(in thousands)	Shares	Value
Class B shares		
Balance, as of March 31, 2019, restated <sup>(1)</sup>	2,494	\$ 1,978
Shares issued during the year	100	230
Shares repurchased during the year	(2)	(5)
Share purchase loan	-	-
Balance, as of September 30, 2019	2,592	\$ 2,203

1 The value of the Class B shares repurchased during the year ended March 31, 2019, has been restated by \$464 to reflect a change in value from when the shares were initially issued to when they were repurchased.

# **15 Segmented Information**

ATB has organized its operations and activities around five areas of expertise that differ in products and services offered:

- **Everyday Financial Services** provides service and support for all personal and digital business customers through our retail branches, agencies, entrepreneur centres, mortgage and broker services, and Client Care (call centre) distribution channels.
- **Business and Agriculture** provides financial services to independent business and agricultural customers.
- **Corporate Financial Services** provides financial services to mid-sized and large corporate borrowers.
- **ATB Wealth** provides wealth management solutions, including retail brokerage, mutual funds, portfolio management, investment advice, and private banking.
- AltaCorp Capital Inc. provides advisory and institutional financial services, including corporate mergers and acquisitions, equity financings, debt capital markets, acquisitions and divestitures, equity research, sales and trading, market making, and private wealth management.

ATB's strategic service units (SSUs) provide company-wide expertise and support to our areas of expertise (AoEs) toward being customer obsessed and providing and delivering the best experience, products, and services to our customers. The SSUs comprise business units of a corporate nature, including finance, risk management, treasury operations, human resources, internal assurance, and other functional groups.



Expenses are transferred between the SSUs and AoEs (through intracompany allocations), with any remaining expenses not expressly attributed to any AoE, along with intercompany eliminations, remaining in the SSUs. Therefore, results for the SSUs represent all company-wide activities incurred for the benefit of ATB.

Refer to note 30 to the consolidated financial statements for the year ended March 31, 2019, for additional detail on the method used to generate the segmented information.

For the three months ended	Everyday Financial	Business and	Corporate Financial	АТВ	AltaCorp	Strategic service	
(\$ in thousands)	Services <sup>(1),(2)</sup>	Agriculture <sup>(2)</sup>	Services		Capital Inc.	units	Total
September 30, 2019	Scivices	Agriculture	Scivices	weaten	capital me.	units	local
Net interest income	\$ 123,899	\$ 70,537	\$ 78,630	\$ 5,392	\$ 122	\$ 17,071	\$ 295,651
Other income (loss)	27,469	16,155	22,057	56,434	3,647	(2,184)	123,578
Total operating revenue	151,368	86,692	100,687	61,826	3,769	14,887	419,229
Provision for loan losses (recovery)	13,028	2,181	17,515	(393)	-	-	32,331
Non-interest expenses <sup>(3)</sup>	138,335	56,946	34,593	55,721	5,282	7,781	298,658
Income (loss) before payment in				-			
lieu of tax (PILOT)	5	27,565	48,579	6,498	(1,513)	7,106	88,240
Payment in lieu of tax (PILOT)	-	-	-	3,600	(315)	16,992	20,277
Net income (loss)	\$ 5	\$ 27,565	\$ 48,579	\$ 2,898	\$ (1,198)	\$ (9,886)	\$ 67,963
Total assets	\$ 24,229,236	\$ 7,605,363	\$ 14,118,285	\$ 1,059,076	\$ 24,639	\$ 6,909,002	\$ 53,945,601
Total liabilities	\$ 14,646,340	\$ 7,515,888	\$ 10,665,406	\$ 1,070,088	\$ 18,677	\$ 16,227,247	\$ 50,143,646
June 30, 2019							
Net interest income	\$ 122,965	\$ 70,252	\$ 82,112	\$ 4,737	\$ 133	\$ 18,824	\$ 299,023
Other income	27,378	16,058	20,050	55,667	6,898	8,796	134,847
Total operating revenue	150,343	86,310	102,162	60,404	7,031	27,620	433,870
Provision for loan losses	14,717	18,530	32,208	633	-	-	66,088
Non-interest expenses <sup>(3)</sup>	139,633	57,045	35,128	54,149	9,967	12,473	308,395
(Loss) income before PILOT	(4,007)	10,735	34,826	5,623	(2,936)	15,147	59,387
PILOT	-	-	-	3,616	(634)	10,626	13,608
Net (loss) income	\$ (4,007)	\$ 10,735	\$ 34,826	\$ 2,006	\$ (2,302)	\$ 4,521	\$ 45,779
Total assets	\$ 23,950,252	\$ 7,293,757	\$ 14,308,254	\$ 1,090,201	\$ 26,571	\$ 7,527,627	\$ 54,196,662
Total liabilities	\$ 14,536,689	\$ 7,279,485	\$ 10,926,707	\$ 1,100,368	\$ 20,011	\$ 16,609,629	\$ 50,472,889
September 30, 2018							
Net interest income	\$ 111,282	\$ 84,409	\$ 85,962	\$ 3,843	\$ 284	\$ 13,239	\$ 299,019
Other income (loss)	22,786	20,660	21,589	53,915	5,148	(870)	123,228
Total operating revenue	134,068	105,069	107,551	57,758	5,432	12,368	422,247
Provision for loan losses	9,220	36,996	4,602	2,224	-,		53,042
Non-interest expenses <sup>(3)</sup>	121,259	65,133	30,523	50,153	5,267	6,578	278,913
Income before PILOT	3,589	2,940	72,426	5,381	165	5,791	90,292
PILOT	-	-	-	3,301	73	17,438	20,812
Net income (loss)	\$ 3,589	\$ 2,940	\$ 72,426	\$ 2,080	\$ 92	\$ (11,647)	\$ 69,480
Total assets	\$ 22,423,432	\$ 8,253,421	\$ 13,308,817	\$ 872,128	\$ 29,425	\$ 9,401,935	\$ 54,289,158
Total liabilities	\$ 12,233,425	\$ 9,699,920	\$ 10,257,420	\$ 892,947	\$ 18,530	\$ 17,752,196	\$ 50,854,438

1 Effective June 26, 2019, Retail Financial Services relaunched as Everyday Financial Services (EFS) to better describe the changing work and focus of this group.

2 Effective April 2019, EFS includes ATB 360. Results for the three months ended September 30, 2018, were not restated for ATB 360. Previously ATB 360 was reported under B&Ag.

3 Certain costs are allocated from the strategic service units (SSUs) to the areas of expertise. The allocation method, revised annually, creates fluctuations in ATB's segmented results.



For the six months ended	Everyday Financial	Business and	Corporate Financial	АТВ	AltaCorp	Strategic service	
(\$ in thousands)	Services <sup>(1),(2)</sup>	Agriculture <sup>(2)</sup>	Services	Wealth	Capital Inc.	units	Total
September 30, 2019							
Net interest income	\$ 246,864	\$ 140,789	\$ 160,742	\$ 10,129	\$ 255	\$ 35,895	\$ 594,674
Other income	54,847	32,213	42,107	112,101	10,545	6,612	258,425
Total operating revenue	301,711	173,002	202,849	122,230	10,800	42,507	853,099
Provision for loan losses	27,745	20,711	49,723	240	-	-	98,419
Non-interest expenses <sup>(3)</sup>	277,968	113,991	69,721	109,870	15,249	20,254	607,053
(Loss) income before PILOT	(4,002)	38,300	83,405	12,120	(4,449)	22,253	147,627
PILOT	-	-	-	7,216	(949)	27,618	33,885
Net (loss) income	\$ (4,002)	\$ 38,300	\$ 83,405	\$ 4,904	\$ (3,500)	\$ (5,365)	\$ 113,742
September 30, 2018							
Net interest income	\$ 222,498	\$ 167,825	\$ 171,478	\$ 7,436	\$ 251	\$ 26,312	\$ 595,800
Other income (loss)	43,982	41,257	39,949	105,637	11,006	(3,360)	238,471
Total operating revenue	266,480	209,082	211,427	113,073	11,257	22,952	834,271
Provision for loan losses	10,307	51,843	38,990	2,224	-	-	103,364
Non-interest expenses <sup>(3)</sup>	248,446	132,354	62,967	100,499	11,332	10,522	566,120
Income (loss) before PILOT	7,727	24,885	109,470	10,350	(75)	12,430	164,787
PILOT	-	-	-	6,384	137	31,490	38,011
Net income (loss)	\$ 7,727	\$ 24,885	\$ 109,470	\$ 3,966	\$ (212)	\$ (19,060)	\$ 126,776

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3 Certain costs are allocated from the strategic service units (SSUs) to the areas of expertise. The allocation method, revised annually, creates fluctuations in ATB's segmented results.

## **16 Comparative Amounts**

Certain comparative amounts have been reclassified to conform to the current period's presentation.